

**ALL COMMON COUNCIL ACTIONS TAKEN AT THIS MEETING TO APPROVE EXPENDITURES AND CONTRACTS OR TO ACCEPT BIDS AND OTHER PROPOSALS REQUIRING THE EXPENDITURE OF CITY FUNDS ARE SUBJECT TO THE AVAILABILITY OF FUNDS**

**I. ROLL CALL**

**II. ACCEPTANCE OF MINUTES**

**Regular Meeting(s):**

**August 11, 2015**

**III. PUBLIC PARTICIPATION**

**IV. MAYOR**

**A. RESIGNATIONS AND APPOINTMENTS**

**RESIGNATIONS:**

**APPOINTMENTS:**

James K. Page, MBA – Board of Estimate & Taxation  
Bruce Chimento – Director, Public Works  
Douglas Stem – Zoning Commission

**REAPPOINTMENTS:**

Nora King – Zoning Commission

**MAYOR'S REMARKS:**

**V. COUNCIL PRESIDENT**

**A. GENERAL COUNCIL BUSINESS**

**RESIGNATIONS AND APPOINTMENTS**

**B. CONSENT CALENDAR**

**VI. REPORTS: DEPARTMENTS, BOARD AND COMMISSIONS**

**VII. COMMON COUNCIL COMMITTEES**

**A. RECREATION & PARKS**

1. Approve the naming of the Marvin School Softball Field after Isabella Emma Icatar
2. Authorize the Mayor, Harry W. Rilling to enter into an agreement with the Exchange Club Norwalk to provide parking attendants for the Norwalk International In-Water Boat Show to be held Thursday, September 24, 2015 through Sunday, September 27, 2015, for a sum not to exceed \$5,500.00.  
Account #016027-5258
3. Authorize the Purchasing Agent to issue a Purchase Order to M.E. O'Brien & Sons, Inc. for the purchase of Playground Equipment at Cranbury School for a sum not to exceed \$44,078.00.  
Account #09166030-5777-C0364
4. Authorize the Purchasing Agent to issue a Purchase Order R & S Rentals & Sales (State Contract #13PSX0321) for a Kubota Tractor (L5460HST) for a sum not to exceed \$29,105.97.  
Account #09136030-5777-C0518
5. Naming the Entry Road to Cranbury Park as Joseph Cote Way to honor Recreation and Parks long time employee Joseph Cote.

**A. FINANCE/CLAIMS**

1. Accept and Approve the Report of the Claims Committee Dated: August 13, 2015
2. For informational purposes only: Narrative on Tax Collections dated August 13, 2015.
3. For informational purposes only: Monthly Tax Collector's Report Dated: July 31, 2015
4. A resolution appropriating \$1,200,000 for the payment of an inverse condemnation settlement relating to the construction of a new police headquarters and authorizing the issuance of \$1,200,000 general obligation bonds of the city to meet said capital appropriation. The Planning Commission took **NO ACTION** on the subject matter within 10 days as per §30-11 of the Norwalk City Code.

- IX. MOTIONS POSTPONED TO A SPECIFIC DATE
- X. SUSPENSION OF RULES
- XI. ADJOURNMENT

## **APPOINTMENTS**

<b>BOARD OF ESTIMATE &amp; TAXATION</b>	<b>M/C</b>	<b>NORWALK CODE 1-288</b>
<b>JAMES K. PAGE, MBA (U)</b>		<b>Term Expires 11/30/2015</b>
30 Pulaski Street Norwalk, CT 06851		

<b>PUBLIC WORKS</b>	<b>M/C</b>	
<b>BRUCE J. CHIMENTO, PE</b>		
25 Regatta Drive Niantic, CT 06357		

<b>ZONING COMMISSION</b>	<b>M/C</b>	<b>NORWALK CODE 79</b>
<b>DOUGLAS STERN (D)</b>		<b>Term Expires 7/1/2018</b>
18 Tierney Street Norwalk, CT 06851		

## **RE-APPOINTMENTS**

<b>ZONING COMMISSION</b>	<b>M/C</b>	<b>NORWALK CODE 79</b>
<b>NORA KING (D)</b>		<b>Term Expires 7/1/2018</b>
17 Covewood Road Norwalk, CT 06853		

**ALL COMMON COUNCIL ACTIONS TAKEN AT THIS MEETING TO APPROVE EXPENDITURES AND CONTRACTS OR TO ACCEPT BIDS AND OTHER PROPOSALS REQUIRING THE EXPENDITURE OF CITY FUNDS ARE SUBJECT TO THE AVAILABILITY OF FUNDS.**

CALL TO ORDER

Mayor Rilling called the meeting to order at 7:35 p.m. and led the assembly with the pledge of allegiance.

City Clerk King read the notice that this meeting is being video taped and audio recorded for public broadcast, and assisted listening devices are available.

**I. ROLL CALL**

City Clerk King called the roll. The following Council Members were present:

Council at Large:      Mr. Richard Bonenfant      Mr. Douglas Hempstead  
                         Mr. Glenn Iannaccone      Mr. Bruce Kimmel      Ms. Sharon Stewart

District A:      Ms. Eloisa Melendez

District B:      Ms. Phaedrel Bowman      Mr. David Watts

District C:      Mr. John Kydes      Ms. Michelle Maggio

District D:      Ms. Shannon O'Toole-Giandurco      Mr. Jerry Petrini

District E:      Mr. John Igneri      Mr. David McCarthy

Mayor Harry Rilling; Attorney Mario Coppola, Corporation Counsel; Donna King, City Clerk;  
Fourteen members present. Absent: Travis Simms.

**II. ACCEPTANCE OF MINUTES - Regular Meeting – July 23, 2015**

**\*\* MR.IGNERI MOVED TO APPROVE THE MINUTES FROM THE MEETING OF JULY 23, 2015 AS SUBMITTED.**

**\*\* THE MOTION PASSED UNANIMOUSLY.**

**PUBLIC PARTICIPATION**

City Clerk King read the name of who had signed up to speak on an agenda item and asked to come forward, state name and address and to keep comments within the three minute time limit.

*Note: Public comments are not verbatim and represent summarizations of statements made unless otherwise noted.*

Public Comments:

I Mary Teresa (Missy) Conrad, 37 Stonecrop Road, Norwalk, spoke in favor of Councilman David McCarthy's proposal to support a resolution against the use of non-therapeutic antibiotics. She reported that India does not have one major city with a clean water supply. People there buy & use antibiotics indiscriminately, no prescription required. This sets the stage for the growth of super-germs. This is unsafe for us all on this one planet Earth...the US Conference of Mayors voted for the eighth straight year this past June to encourage localities to join MayorsForPeace.org. Our present US federal budget includes & projects trillions of dollars to update our nuclear weapons ...calling for redirection of these resources in support of bringing to you the request to please join Mayors For Peace & help guide our government...This is the 70th year since the only use of nuclear weapons, & now an accident is more expected by scientists. We share with you, our local leaders, the book Hiroshima as a focus on the reality & the pamphlet "One Minute for Peace" from the American Friends Service Committee, Nobel Peace Prize recipient, 1947.

Mayor Rilling asked if any members of the public wished to speak, and hearing none, closed the public participation portion of the meeting at 7:40 p.m.

IV. MAYOR

RESIGNATIONS/APPOINTMENTS - REAPPOINTMENTS:

Nora King – Zoning Commission  
Douglas Stern– Zoning Commission  
Roderick C. Johnson – Zoning Commission (ALT)  
Michael O'Reilly – Zoning Commission (ALT)

Mayor Rilling stated that the reappointments of Nora King and Douglas Stern have been withdrawn from the agenda until the meeting of August 25.

**\*\* MR. PETRINI MOVED TO APPROVE THE APPOINTMENT OF  
RODERICK C. JOHNSON AS AN ALTERNATE TO THE ZONING  
COMMISSION WITH A TERM TO EXPIRE 7/01/2018.**

**\*\* THE MOTION PASSED UNANIMOUSLY.**

**\*\* MR. MCCARTHY MOVED TO APPROVE THE APPOINTMENT OF  
MICHAEL O'REILLY AS AN ALTERNATE TO THE ZONING COMMISSION  
WITH A TERM TO EXPIRE 7/01/2018.**

**\*\* THE MOTION PASSED UNANIMOUSLY.**

**MAYOR'S REMARKS**

Mayor Rilling noted that the new council chairs are in place and he thanked Mr. Lo for his work on the replacement of the old chairs. He announced the following events:

- Mayor's Health Walk this Saturday starts at Fox Run at 8 am. The walks have been very well attended and this one will be three miles.
- Head of Harbor South ground breaking is August 17 at 4 pm.
- Greek Festival August 20-23.
- Youth Concussion Summit at City Hall in the Community Room on August 24 brings attention and focus to this issue that affects many youth athletes.
- Norwalk Beaches have concerts and programs and residents are encouraged to attend and enjoy the festivities during these last days of summer.
- Back-to-school the week of August 24 brings more traffic and motorists are urged to use caution on the roads and to be aware of student pedestrians and buses.
- SONO Arts Festival this weekend, August 15-16.

**COUNCIL PRESIDENT**

Mr. Petrini announced that the Calf Pasture Beach concerts have been very successful with large attendance, and note that tomorrow is the Eagles Tribute Band, Desert Highway.

**GENERAL COUNCIL BUSINESS:**

**CONSENT CALENDAR**

Mr. Petrini explained the consent calendar to those in attendance and noted that if their item is on consent it means that no further discussion will take place on the items and representatives in attendance on items are free to leave.

**MR. PETRINI MOVED THE CONSENT CALENDAR AS FOLLOWS:**

**VII. A3, A4; VII. B1, B2; VII. C1a, C1b, C2, C3a, C3b; 4a, 4b; VII. D1.**

**\*\* MOTION TO APPROVE THE CONSENT CALENDAR PASSED UNANIMOUSLY.**

*Items on the Consent Calendar are in bold as follows:*

**VII COMMON COUNCIL COMMITTEES**

**A. HEALTH, WELFARE & PUBLIC SAFETY**

**3. Authorize Mayor Harry W. Rilling to execute an Agreement with CHW Research Inc for the development and execution of an "Entry Level Test" for the Fire Department for a fee not to exceed \$88,000. Account # 03140 5258.**

**Consent Calendar -- continued**

**4. Authorize the Fire Chief Denis McCarthy to execute change orders with CWH Research Inc. for the "Entry Level Test" for the Fire Department for a sum not to exceed \$23,700. Account # 013140 5258.**

**B. PUBLIC WORKS**

**1. Authorize the Mayor, Harry W. Rilling, to execute an Agreement with Safety Markings, Inc. for Project No. TRF 2015-1 Proposed Pavement Markings, Symbols & Legends at Various Locations for a sum not to exceed \$61,165.**

**2. Authorize the Director of Public Works, to execute Change Orders with Safety Markings, Inc. for Project No. TRF 2015-1 Proposed Pavement Markings, Symbols & Legends at Various Locations for a sum not to exceed \$6,116. Account No. 0916 4021 5777 C0562**

**C. LAND USE & BUILDING MANAGEMENT**

**1a. Authorize the Purchasing Agent to issue a Purchase Order to Carbtrol Corporation for the purchase of an Equipment Washing System for Oak Hills Park for a total not to exceed \$26,500. Funds are available from the State Grant. Acct. #09151340 5799 C0558**

**1b. Authorize a contingency in the amount of \$500.**

**2. Authorize the Mayor, Harry W. Rilling, to execute an amendment to Silver Petrucelli Associates' architectural design services contract for Rowayton School to include \$22,601 necessary to reimburse environmental consultant for remediation monitoring services and \$17,347 for Construction Administration services relating to project phasing and modified construction schedule. #09045010 5777 B0322**

**3a. Authorize the Mayor, Harry W. Rilling, to execute a Contract with Better Homes Bureau LLC for the exterior painting of the Fire Support Services Facilities at 100 Fairfield Avenue for a total not to exceed \$29,786.15. Acct. #09153110 5777 C0557.**

**3b. Authorize the Office of Building Management to issue Change Order on Contract for a total not to exceed \$2,978.**

**4a. Authorize the Mayor, Harry W. Rilling, to execute an agreement with NAC Industries, Inc. for sidewalk and exterior concrete stair repair/replacement at City Hall and Ben Franklin Center for a total not to exceed \$31,700.00. Account #'s 09164021 5777 C0349, 09084071 5777 C0418 and 0913/157100 5777 C0476.**

**4b. Authorize the Office of Building Management to issue change orders on Contract for a total not to exceed \$ 3,170.00.**

**Consent Calendar – continued**

**D. PERSONNEL**

- 1. Approval of Job Classification for Benefits Manager – Ordinance Position  
Salary Range: \$76,600 - \$100,168)**

**VII. COMMON COUNCIL COMMITTEES**

**A. HEALTH, WELFARE & PUBLIC SAFETY**

1. Authorize the Mayor, Harry W. Rilling to execute any and all documents necessary to apply for and accept grant funds from the Connecticut Department of Transportation, in the amount of \$56,175.00, with the City of Norwalk Police Department responsible for \$18,725.00 with the total cost of the enforcement effort totaling \$74,900.00.
2. Authorize the Police Chief, Thomas E. Kulhawik to execute any and all agreements, documents, instruments and amendments thereto as may be necessary to implement all programs through Connecticut Department of Transportation DUI Enforcement Grant, pursuant to such grant funding.

Ms. Maggio moved items A1 and A2 together for discussion. Ms. Bowman asked Deputy Chief Zecca to come forward to answer questions.

Deputy Chief Zecca explained that item 1 is an annual grant to assist with the DUI check points that are set up along West Avenue and Route 1 at key intersections and roving patrols during peak times. She added that regarding item 2, there is no need for the bids as it is part of the state contract and pricing that is negotiated with the state.

**\*\* MS. MAGGIO MOVED TO AUTHORIZE THE MAYOR, HARRY W. RILLING TO EXECUTE ANY AND ALL DOCUMENTS NECESSARY TO APPLY FOR AND ACCEPT GRANT FUNDS FROM THE CONNECTICUT DEPARTMENT OF TRANSPORTATION, IN THE AMOUNT OF \$56,175.00, WITH THE CITY OF NORWALK POLICE DEPARTMENT RESPONSIBLE FOR \$18,725.00, WITH THE TOTAL COST OF THE ENFORCEMENT EFFORT TOTALING \$74,900.00. AND TO AUTHORIZE THE POLICE CHIEF, THOMAS E. KULHAWIK TO EXECUTE ANY AND ALL AGREEMENTS, DOCUMENTS, INSTRUMENTS AND AMENDMENTS THERETO AS MAY BE NECESSARY TO IMPLEMENT ALL PROGRAMS THROUGH CONNECTICUT DEPARTMENT OF TRANSPORTATION DUI ENFORCEMENT GRANT, PURSUANT TO SUCH GRANT FUNDING.**

**\*\* MOTION PASSED UNANIMOUSLY.**



**A. HEALTH, WELFARE & PUBLIC SAFETY – continued**

5. Authorize the purchasing agent to execute a purchase order, on behalf of the Norwalk Police Department, to Crowley Ford, for the purchase of 2- 2016 Ford Fusions, for the amount not to exceed \$35,000. Account #013053-5731

Ms. Maggio moved the item for discussion. Mr. Kimmel noted that the price is extremely affordable. Deputy Chief Zecca acknowledged that the low price was well negotiated and explained that the vehicle is not quite as fully equipped as other standard police vehicles.

**\*\* MS. MAGGIO MOVED TO AUTHORIZE THE PURCHASING AGENT TO EXECUTE A PURCHASE ORDER, ON BEHALF OF THE NORWALK POLICE DEPARTMENT, TO CROWLEY FORD, FOR THE PURCHASE OF 2- 2016 FORD FUSIONS, FOR THE AMOUNT NOT TO EXCEED \$35,000. ACCOUNT #013053-5731**

**\*\* MOTION PASSED UNANIMOUSLY.**

6. Authorize the Mayor of Norwalk, Harry W. Rilling, to sign any and all documents relating to the Inter-Town Capitol Equipment Purchase Incentive (ICE) Program.

Deputy Chief Zecca referred to the supporting documents and explained that the partnering municipalities grant is one where Norwalk will share equipment housed in a workstation in Weston.

**\*\* MS. MAGGIO MOVED TO AUTHORIZE THE MAYOR OF NORWALK, HARRY W. RILLING, TO SIGN ANY AND ALL DOCUMENTS RELATING TO THE INTER-TOWN CAPITOL EQUIPMENT PURCHASE INCENTIVE (ICE) PROGRAM**

**\*\* MOTION PASSED UNANIMOUSLY.**

**VIII. RESOLUTIONS FROM COMMON COUNCIL**

**A Resolution Calling for a Ban on the Non-therapeutic Use of Antibiotics in Livestock  
Sponsored by David McCarthy**

Mr. McCarthy explained the background and rationale in support of the resolution and read the resolution and moved for adoption, as follows:

**Whereas, eighty percent of the antibiotics sold in the United States are used in livestock production, and the Centers for Disease Control and Prevention has reported that livestock thereby become a reservoir of resistant pathogens and resistance mechanisms; and**

**Whereas, low doses of antibiotics are routinely fed to livestock for disease prevention in a practice known as “non-therapeutic use”; and**

**Whereas, “non-therapeutic use” creates ideal conditions for the development of antibiotic resistant bacteria; and**

**Whereas, antibiotic resistant bacteria on livestock operations are known to spread to retail meat, farmers and farm-workers, and rural environments; and**

**Whereas, antibiotic resistance in pathogens due to non-therapeutic use of antibiotics in livestock production has been a public health concern since the 1960s; and**

**Whereas, antibiotic resistant bacteria have been the cause of several food borne illness outbreaks, including a 2011 outbreak of antibiotic resistant Salmonella in ground turkey that sickened 136 people, hospitalized 37, and killed one and lead to the third largest meat recall in the USDA’s records and a 2013 outbreak of antibiotic resistant Salmonella in chicken that sickened 416 people and hospitalized 162;**

**Whereas, the Centers for Disease Control and Prevention reported that at least two million Americans suffer from antibiotic resistant bacterial infections each year and twenty-three thousand Americans die from those infections; and**

**Whereas, the medical and social costs of antibiotic-resistance infections in just one hospital for one year have been estimated to be between \$13 million and \$18 million; and**

**Whereas, the federal government has limited non-therapeutic uses of two classes of antibiotics, but otherwise largely relied on voluntary guidance to attempt to reduce overuse of antibiotics in livestock production, despite regular acknowledgements that non-therapeutic use and the development of antibiotic resistant bacteria poses a significant public health threat; and**

**NOW, THEREFORE, BE IT RESOLVED, that we, the Common Council of the City of Norwalk, support a statewide and national ban on non-therapeutic uses of antibiotics in livestock production; and,**

**BE IT FURTHER RESOLVED, that the Common Council of the City of Norwalk will send a letter to our State Representatives, Congressional Representative and U.S. Senators calling for a ban on the non-therapeutic use of antibiotics in livestock agriculture**

**\*\* MOTION TO ADOPT THE RESOLUTION PASSED UNANIMOUSLY.**

IX. MOTIONS POSTPONED TO A SPECIFIC DATE – none

X. SUSPENSION OF RULES - None

XI. ADJOURNMENT

**\*\* MR. MCCARTHY MOVED TO ADJOURN.  
\*\* MOTION PASSED UNANIMOUSLY.**

The meeting was adjourned at 8:25 p.m.

Respectfully submitted,  
M. Knox;  
Telesco Secretarial Services

ATTEST \_\_\_\_\_ Date  
Donna King, City Clerk

**RECREATION, PARKS & CULTURAL AFFAIRS COUNCIL  
COMMITTEE  
COUNCIL AGENDA ITEMS  
AUGUST 25, 2015**

1. Approve the naming of the Marvin School Softball Field after Isabella Emma Icatar.
2. Authorize the Mayor, Harry W. Rilling to enter into an agreement with the Exchange Club Norwalk to provide parking attendants for the Norwalk International In-Water Boat Show to be held Thursday, September 24, 2015 through Sunday, September 27, 2015, for a sum not to exceed \$5,500.00. Account #016027-5258.
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June 8<sup>th</sup>, 2015  
Mike Moccaie  
Director Norwalk Recreation & Parks

Mike,

I'm forwarding this request to you in hopes of getting the Marvin School Softball field named in honor of Isabella Icatar who lost her battle with brain cancer at the age of nine. I will share some of my experiences in hopes that the Norwalk City Council will give consideration to this request.

It was spring of 2010 when I started coaching Softball in the city of Norwalk. Our team name was the Daises. For most of the girls it was their first year playing organized softball. For Isabella Icatar it would be her first, and last.

Julianne (Isabella's mom) had advised me at the first practice that Isabella had just undergone surgery to remove a tumor on her brain. I was asked to look after her, watch her balance, etc... She was a concerned mom. Isabella was a quiet girl who wanted to play softball just like her big sister. Her big sister Annalise played for the 12U Softball Travel team and was often at the games cheering her on. Isabella played with such determination and heart. She was what I now call a "coachable kid", something every coach wants in a player. Her smile was infectious, the kind that would light up the darkest room.

After her first season Isabella could no longer play due to her illness. Isabella was a student at Marvin Elementary school where she loved to sing, dance and read. Her fight inspired her classmates, teachers, and administrators. I spoke with the Principal of Marvin. The students, staff, and students are all supportive of this request.

Currently the only item that stands in Isabella's memory is a bench at the entrance of the school. Isabella is deserving of so much more.

I'm humbly asking the City of Norwalk to consider this request to help continue the memory of an inspiration. My wish is that future generations of girls playing softball will ask "who is Isabella?" and we will all be proud to share her memory.

Our league has experienced over a 25% increase in participation this season. All rookie level players play their games at Marvin. We have extra clinics on the weekends to help our youngest become better players at an earlier age on the same fields. Our girls have new uniforms to make them feel proud. Norwalk Recreation & Parks has helped us in getting the field renovated with backstop renovations pending. Let's continue to give to our youngest.

Isabella inspired me to continue coaching and eventually run the league. I now coach 208 girls, not just my own daughter. That is why I'm humbly asking for this request to be honored.

Thank you.

Louis Seeley  
President  
NAA Babe Ruth Girls Softball

**Isabella Emma Icatar**

**Isabella Emma Icatar**



Isabella Emma Icatar, 9, passed away on Friday, September 21, 2012 at her home in the loving arms of her parents and surrounded by her family. She will be remembered for lighting up a room with her infectious smile and beautiful personality, which attracted many friends.

Born on August 10, 2003 she was the daughter of Roneil Icatar and Julianne Yantachka Icatar of Norwalk, CT. Isabella was a fourth grader at Marvin Elementary School in Norwalk. She loved to read, dance, sing and had a great sense of humor. Isabella was diagnosed with brain cancer on November 17, 2008 and fought with courage and grace for almost four years. Despite growing physical limitations, Isabella's spirit continued to shine and inspire others. In addition to her parents, Isabella is survived by her sister, Annalise, brother, Nathaniel, grandmother, Fe Icatar, grandparents, Michael and Janet Yantachka, and a large number of aunts, uncles, and cousins. She is predeceased by her grandfather, Emmanuel Icatar.

Friends may call on Wednesday, September 26, from 4:00 to 8:00 PM at the Collins Funeral Home, 92 East Avenue, Norwalk, CT. A Mass of Christian Burial will be held at 10:00 AM on Thursday, September 27, at St. Thomas the Apostle Church, 203 East Avenue, Norwalk, CT. Interment will follow in Fairfield Memorial Park, 230 Oaklawn Avenue, Stamford, CT.

All visitors are encouraged to wear bright, vivid colors since Isabella loved rainbows.

The family would like to thank the Marvin Elementary School and St. Thomas the Apostle Church communities for their tremendous support over the years.

In Lieu of flowers, donations may be made in Isabella's name to:

The Pediatric Brain Tumor Foundation ([www.pbtfus.org](http://www.pbtfus.org))

Kids v. Cancer ([www.kidsvcancer.org](http://www.kidsvcancer.org))

Musella Foundation ([www.virtuaitrials.com](http://www.virtuaitrials.com))

Please visit [www.collins-funeral.com](http://www.collins-funeral.com) to leave condolences or visit [isabella.licatar.com](http://isabella.licatar.com) to read more about Isabella's life.

**Funeral Home**

**Collins Funeral Home**

92 East Avenue Norwalk, CT 06851

(203) 866-0747

Published in The Hour on Sept. 23, 2012



# EXCHANGE

THE EXCHANGE CLUB OF NORWALK, CT

Norwalk Exchange Club \* PO Box 2095 \* Norwalk, CT 06852 \* 203-852-1800

July 13, 2015

Michael Mocciae III  
Director, Recreation & Parks Dept.  
City Hall  
East Avenue  
East Norwalk, CT 06851

Dear Mike;

Please let this letter serve as a formal request to renew our contract for the parking at the annual **Norwalk International In Water Boat Show**.

This event will be taking place on **September 24 - 27 2015**.

If you have any questions, please call, write or fax.

Sincerely,

*Ray A. Cooke*

Ray A. Cooke  
Past President, Norwalk Exchange Club





**M.E. O'Brien & Sons, Inc.**  
93 West Street – P.O. Box 650 / Medfield, MA 02052  
Phone: 508-359-4200 / Fax: 508-359-2817  
SDO CERTIFIED WBE (MA ONLY)

## QUOTATION

Date: July 24, 2015

Page 1 of 2

Job: Cranbury Elementary School

Location: Norwalk, CT

Salesman: Peter Wallace, CPSI / Phone: 203-805-4325 / Fax: 203-805-4265  
Peter\_Wallace@obrienandsons.com

Attention: Kristen Goldstein, Principal / goldsteink@norwalkps.org  
Mike Mocciaie / mmocciaie@norwalkct.org

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We are pleased to offer our quotation on the following for the above subject job:

### CT STATE CONTRACT PRICING - CONTRACT #14PSX0154

<u>QTY</u>	<u>DESCRIPTION</u>	<u>TOTAL</u>
	<u>As Manufactured by Landscape Structures, Inc.</u>	
	MEO15387/86067-1-1	
1	PlayShaper Structure	\$34,984.00
2	#164075B Double Bobble Riders	\$3,097.00
6	#174018A Belt Seats with ProGuard Chain, Bolt Links	\$599.00
12	#CL191283 2-3/8" Swing Hangers with Double Clevis	\$661.00
1	#182503A Welcome Sign	No Charge
	<u>Woodfiber by American Playground Surfacing</u>	
175	Cubic yards of Engineered Woodfiber Safety Surfacing	\$4,737.00
	<u>Installation Services</u>	
	<ul style="list-style-type: none"><li>Remove all weeds, etc. from current play area</li><li>Remove/dispose of two timber borders dividing play areas</li><li>Reuse 14' of removed timber to create new border abutting asphalt</li><li>Receive/off-load play equipment delivery</li><li>Build 4" thick concrete slabs, top of slab 12" below final grade for surface mount posts</li><li>Install structure and bolt to concrete pad</li><li>Spread 175 cu/yds of woodfiber</li></ul>	\$15,775.00
	<b>Total Project Price</b>	<b><u>\$59,853.00</u></b>

Re: Cranbury Elementary School  
Norwalk, CT  
July 24, 2015

Page 2 of 2

**\*\*PLEASE READ – IMPORTANT NOTES – PLEASE READ\*\***

- Contractor/Customer is responsible for quantity, color, and product confirmation.
- Prices based on quantities listed. Any change to quantities may impact prices quoted.
- M.E. O'Brien & Sons is NOT responsible for plan take-offs. All quantities, square footages, thicknesses, etc. are the responsibility of the purchaser. Confirm and double check quantities quoted. It is the responsibility of the purchaser to approve/purchase items "per plan".
- Prices are quoted for 2015, are firm for 30 days only and are subject to review thereafter.
- Prices are for materials only unless otherwise noted.
- Prices do NOT include sales tax.
- If installation is included, M.E. O'Brien & Sons is NOT responsible for buried underground hazards including, but not limited to: ledge, unsuitable bearing soils, unmarked utilities, boulders, construction debris and any other conditions beyond our control. Additional cost will be required to rectify these situations.
- Standard manufacturer's design, colors, specifications, and construction apply.
- Retainage does not apply.
- Returns must be made within 30 calendar days of receipt of order. Customer is responsible for re-stocking fee plus shipping charges (to and from) for all returned items. Woodfiber is NOT returnable.
- Our terms are: net 30 days.
- Allow 4 to 6 weeks for delivery of materials after receipt of order and architectural approval if required. Installation to take place as soon as possible after receipt of materials and according to installer's schedule; prevailing wage rates do not apply unless otherwise noted.

*If we can be of further assistance please do not hesitate to contact us.  
Thank you!*

860-489-9221

**Kubota**

ASV All Surface Loader

## R & S RENTALS & SALES

1703 EAST MAIN STREET  
TORRINGTON, CONNECTICUT 06790  
*A Division of Ruwet-Sibley Equip. Corp.*

*Ariens*

HUSQVARNA

 *Cub Cadet*

David Carroll

City of Norwalk

Recreation and Parks Department

State contract # 13PSX0321

Second Quote – 8-5-2015

Option 1: New Kubota L5460HST with ROPS, 4WD, Hydrostatic transmission, three point hitch, rear PTO, Turf Tires tires

\$29,015.97

Option 2: New Kubota L5460HSTC with factory climate controlled cab, 4WD, hydrostatic transmission, three point hitch, rear PTO, Turf Tires tires

\$35,710.75

**Mocclae, Mike**

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**From:** Carroll, Dave  
**Sent:** Monday, August 03, 2015 9:13 AM  
**To:** Mocclae, Mike; Hughes, Ken  
**Cc:** Potrykus, Patty; Foley, Gerald; Thompson, Denese  
**Subject:** FW: Kubota Tractor

Mike / Ken;

Below is R & S Rental & Sales quote for the Kubota tractor, Model L5460HSTC.

I will send a second quote received from the other awarded State of CT, DAS, contractor, MIDSTATE TRACTOR AND EQUIPMENT CO.

Let me know if you have any questions.

Thank you,  
Dave

David Carroll  
Purchasing Officer  
City of Norwalk  
203-854-7947  
[dcarroll@norwalkct.org](mailto:dcarroll@norwalkct.org)

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**From:** Mark Reichenberg [<mailto:msreichenberg@gmail.com>]  
**Sent:** Friday, July 31, 2015 10:50 AM  
**To:** Purchasing  
**Subject:** Kubota Tractor

Good morning Mr. Foley

As per your request:

L5460HSTC - 54 HP turbo charged diesel engine, three point hitch, rear PTO and cab  
\$36,052.89

L5460HST - 54 HP turbo charged diesel engine, three point hitch and rear PTO  
\$29,138.11

Lead time for tractor - 60 working days

Any questions or concerns please give us a call.  
Mark Reichenberg  
Tim Ruwet  
R & S Rentals & Sales

MIDSTATE TRACTOR AND  
EQUIPMENT CO.  
562 S. MAIN ST.  
MIDDLETOWN, CT 06457

Prepared For:  
City of Norwalk  
203-854-7892  
One South Smith Street  
NORWALK, CT 06854

Dealer Contact  
MARCO  
sales@midstatetractor.co  
m  
sales@midstatetractor.co  
m

Disclaimer

Quote 17123 Valid Until: 08/29/2015

Product List			
Model	Description	Qty	Selling Price
L5460HST	4wd hst tractor w/foldable rops	1	\$30,799.00
ALR8708	ALR8708 F-TIRE 29x12.50-15 R3 Titan Tu	2	\$0.00
ALR6802	ALR6802 R-TIRE 44x18-20 R3 Titan Multi	2	\$0.00
<b>Total</b>			<b>\$30,799.00</b>
Miscellaneous List			
Description			Selling Price
SET-UP / DELIVERY			\$500.00
<b>Total</b>			<b>\$500.00</b>
Quote Summary			
<b>Equipment</b>			<b>\$30,799.00</b>
<b>Miscellaneous</b>			<b>\$500.00</b>
<b>Grand Total</b>			<b>\$31,299.00</b>

## Mocchia, Mike

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**From:** Joe Cote [joecote2011@yahoo.com]  
**Sent:** Tuesday, August 04, 2015 3:45 PM  
**To:** Mocchia, Mike  
**Subject:** Joe Cote

To whom it may concern,

Good afternoon my name is Joseph Cote Jr, I am writing this letter on behalf of my father. My father passed away after his long fight w leukemia on July 10. My father worked for the city of Norwalk Parks and Rec for 40 years. He loved the city of Norwalk more than anything it is where he not only spent his career but he was born and raised in this great city. Myself, mother and sister are having a hard time dealing w the loss of him. We feel it would be such an honor to have something In his name in this great city. Me personally, my dad was my best friend and I would love a place I can go where his name would be honored so I can go and talk to him peacefully. I would be willing to do anything and contribute anything I had to do to make that happen. I know my father would be proud. As far as what I would like named after my father I would leave that totally up to the Parks and Rec dept. I would be happy and more than grateful for this. Thank you very much for your time

- Joseph Cote Jr

Herring, Erin E.

Subject: FW: for next council meeting from finance committee

From: Gilden, Frederic  
Sent: Friday, August 14, 2015 11:29 AM  
To: Kovacs, Rebecca; Herring, Erin E.; King, Donna  
Subject: for next council meeting from finance committee

**Common Council  
Request for Item to be Placed on Agenda**

Date of Request August 14 2015  
(Note-Agenda closes 12:00 noon on the Thursday before the Council meeting).

Person/Department/Committee making request: Finance Committee

Section on Agenda where item is to appear: Finance  
Committee X

Has Item been to a Council Committee? Yes X No \_\_\_\_\_ Which one? Finance  
Has the items been reviewed by the Planning and Zoning Commission under Section 8-24 of the State Statutes? Yes as applicable X No \_\_\_\_\_ N/A x

List Item/s and Action to be taken: (Attach document to be approved or backup material. If a contract is to be awarded, please include name of contractor, amount of contract to be awarded and account from which payment will be made).

1. Accept and Approve the Report of the Claims Committee Dated:  
August 13, 2015
2. For informational purposes only: Narrative on Tax Collections dated August 13, 2015.
3. For informational purposes only: Monthly Tax Collector's Report Dated:  
July 31, 2015
4. A resolution appropriating \$1,200,000 for the payment of an inverse condemnation settlement relating to the construction of a new police headquarters and authorizing the issuance of \$1,200,000 general obligation bonds of the city to meet said capital appropriation. The Planning Commission took NO ACTION on the subject matter within 10 days as per §30-11 of the Norwalk City Code.

Frederic J Gilden  
Comptroller  
City of Norwalk  
203-854-7711

**AGENDA**

AUGUST 13, 2015

**APPROVED BY  
TAX COLLECTOR**

**REPORTED TO  
CLAIMS COMMITTEE**

	14-MV-304395 (\$20.54)	PRORATION
	14-MV-304775 (\$36.41)	PRORATION
	13-MV-307750 (\$78.90)	PRORATION
	13-MV-307753 (\$130.58)	PRORATION
(\$283.61)	13-MV-307754 (\$74.13)	PRORATION
	13-MV-307587 (\$231.07)	PRORATION
	13-MV-308625 (\$19.91)	PRORATION
	14-MV-309639 (\$32.23)	PRORATION
	13-MV-310645 (\$165.45)	PRORATION
	13-MV-402275 (\$282.99)	OVERPAYMENT
	13-MV-314473 (\$245.76)	PRORATION
	14-MV-320746 (\$34.16)	PRORATION
	14-MV-321910 (\$20.16)	PRORATION
	14-MV-326301 (\$20.28)	PRORATION
RO JACQUELINE	14-MV-326324 (\$125.50)	PRORATION
	14-MV-328810 (\$150.91)	PRORATION
DL	14-MV-330437 (\$32.52)	PRORATION
	14-MV-331383 (\$339.75)	ABATEMENT SENT TO WILTON
	13-MV-332175 (\$12.30)	PRORATION
	14-MV-336763 (\$31.55)	PRORATION
	14-MV-337002 (\$141.52)	PRORATION
	13-MV-337271 (\$24.46)	PRORATION
IA L	14-MV-338042 (\$15.62)	PRORATION
	13-MV-344416 (\$11.24)	PRORATION
	13-MV-344733 (\$169.18)	XFERED TO EX-SPOUSE





To: Mayor Harry Rilling; Board of Estimate and Taxation; Finance & Claims Committee  
From: Lisa Biagiarelli, Tax Collector  
Date: August 13, 2015  
Re: Narrative for July, 2015 Tax Collector's Report

Last month, we reported that we closed the 2015 fiscal year on June 30, 2015 having collected **98.77%** of our then-current tax levy on the 2013 grand list. Since then, we have boosted that rate to **98.91%**, with the addition of what we collected during July 2015 on the 2013 list, for a total of \$290 million collected against that levy. We have one more month to go because our auditors track what our collection rate is on the 2013 grand list as of the end of August 2015. We expect to reach 99% of our levy, which will be remarkably good in a city with a \$294 million levy. In addition, through the end of July 2015, we had collected **98.73%** of last year's current sewer use levy, an additional \$13.6 million. We collected more than 89% of the IPP (Industrial Pretreatment Program) fee. Our collection rate on this immediately- prior fiscal year's levy is exactly where it was 12 months ago, as of the end of July 2014 (98.91%).

We also report on our current collections, or what we collected in July 2015 against the (new) 2014 grand list, during the very first month of the new fiscal year. As of the end of July 2015, we collected just under \$130 million, or **43.67%** of the new \$297 million tax levy. In addition, as of the end of July 2015, we collected \$6.3 million of our new sewer use levy, or **43.49%**. We also collected about 59% of the new year's IPP fee.

Also during the month of July 2015, we collected more than \$539,000 in back taxes, interest, lien fees and other fees. That amount falls far short of what we collected in back taxes during July 2014 because we held a large tax sale in July 2014. Our next tax sale will be July 18, 2016. We have already started working on that sale. Back tax collections drop during non tax sale years and spike during tax sale years, and our finance department budgets accordingly.

Compared with last fiscal year, we are slightly behind (1.03%) our collection rate for current taxes as of the end of July 2015. However this is not cause for concern because the last day of the collection cycle was actually Monday August 3. Because of this late end to the cycle, there was a significantly larger than usual amount of payment activity that did not occur and that did not get posted until the first or even the second week of August 2015. We will know better where we stand this year relative to last year when we compare the end of August 2015 collections with the end of August 2014, in next month's reports.

The June / July tax collection period concluded successfully and there were no major issues. Tax bills were mailed to Norwalk taxpayers on June 15, so taxpayers were given about eight weeks in which to pay. We tracked our mail delivery and did not experience any noticeable delays in the delivery of tax bills this year. We again offered taxpayers the option of being able to pay by mail; on line with a credit card, debit card or ATM card; on line with an E Check; over the telephone; or in person at one of 11 bank branches that serve as satellite offices for those customers who wish to have an in person transaction but who were not able to come to City Hall during business hours. We expect to begin the process of issuing delinquent notices later this month. We will know once delinquent notices are in the mail whether there were problems with mail delivery of tax payments to us during this recent cycle, as has occurred sometimes in the past. However, as of now, we are not aware of any major issues. Delinquent notices are called 'demand notices,' by statute, and the term 'demand' is required by law and is not meant to imply rudeness to the taxpayer. We are required to 'make demand' for payment before initiating any collection enforcement action; hence, the use of this term.

As we first reported in June, the Connecticut Department of Motor Vehicles is now converting to a new recordkeeping system that will change how the DMV identifies taxpayers and vehicles, and how municipalities report tax delinquencies and payoffs to the DMV. DMV has been working with Connecticut tax collectors for more than a year to prepare for these changes. DMV offices are closed to the public for registration transactions until Tuesday, August 18. Our office and the Assessor's office have been working with our city Information Technology Department and with our software vendor to prepare for this transition. I will have more to report about this next month.

TAX COLLECTOR'S REPORT  
JULY 31, 2015

ADJ. TAX COLLECTIONS

<u>ORIGINAL LEVY</u>	<u>JUN 15 - JUL 15</u>	<u>COLLECTION %</u>	<u>CORRECTED LEVY*</u>	<u>COLLECTION %</u>
\$17,433,300.64	\$11,238,722.88	64.47%	\$17,324,018.82	64.87%
\$18,492,367.14	\$3,961,580.87	21.42%	\$18,494,722.94	21.42%
<u>\$261,229,545.62</u>	<u>\$114,466,076.40</u>	<u>43.82%</u>	<u>\$261,135,054.96</u>	<u>43.83%</u>
\$297,155,213.40	\$129,666,380.15	43.64%	\$296,953,796.72	43.67%
\$14,660,068.00	\$6,374,026.60	43.48%	\$14,655,364.00	43.49%
\$189,750.00	\$128,001.08	67.46%	\$216,750.00	59.05%

<u>ORIGINAL LEVY</u>	<u>JUN 14 - JUL 14</u>	<u>COLLECTION %</u>	<u>CORRECTED LEVY*</u>	<u>COLLECTION %</u>
\$16,706,950.43	\$11,061,166.28	66.21%	\$16,575,255.59	66.73%
\$17,794,935.82	\$3,825,372.74	21.50%	\$17,769,348.22	21.53%
<u>\$257,672,948.38</u>	<u>\$115,567,250.52</u>	<u>44.85%</u>	<u>\$257,517,144.25</u>	<u>44.88%</u>
\$292,174,834.63	\$130,453,789.54	44.65%	\$291,861,748.06	44.70%
\$13,851,424.00	\$6,063,913.73	43.78%	\$13,809,789.00	43.91%
\$191,250.00	\$129,552.50	67.74%	\$228,000.00	56.82%

\$4,980,378.77	(\$787,409.39)	-1.01%	\$5,092,048.66	-1.03%
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\$808,644.00	\$310,112.87	-0.30%	\$845,575.00	-0.42%
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(\$1,500.00)	(\$1,551.42)	-0.28%	(\$11,250.00)	2.23%
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<u>CAL YR 2015-2016</u>	<u>FISCAL YR 2014-2015</u>	<u>CUR YR vs. PRIOR YR</u>
<u>JUL 15 - JUL 15</u>	<u>(JUL 14 - JUL 14)</u>	<u>INC/DEC</u>
\$421,973.18	\$1,172,687.84	(\$750,714.66)
\$7,296.74	\$76,963.49	(\$69,666.75)
<u>\$1,000.00</u>	<u>\$1,858.53</u>	<u>(\$858.53)</u>
\$430,269.92	\$1,251,509.86	(\$821,239.94)
\$0.00	\$0.00	\$0.00
\$99,350.91	\$282,741.12	(\$183,390.21)
\$3,941.82	\$18,185.46	(\$14,243.64)
<u>\$202.40</u>	<u>\$416.95</u>	<u>(\$214.55)</u>
\$103,495.13	\$301,343.53	(\$197,848.40)
\$1,988.02	\$5,875.22	(\$3,887.20)
<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>
\$1,988.02	\$5,875.22	(\$3,887.20)
\$3,425.00	\$104,272.09	(\$100,847.09)
\$539,178.07	\$1,663,000.70	(\$1,123,822.63)

ADJUSTMENTS OF CORRECTION

TAX COLLECTOR'S REPORT  
JULY 31, 2015

ADJ. TAX COLLECTIONS

<u>NAL LEVY</u>	<u>JUN 14 - JUL 15</u>	<u>COLLECTION %</u>	<u>CORRECTED LEVY*</u>	<u>COLLECTION %</u>
16,706,950.43	\$15,664,219.48	93.76%	\$16,364,484.88	95.72%
2,704,431.83	\$2,399,545.63	88.73%	\$2,703,111.80	88.77%
17,794,935.82	\$17,081,688.00	95.99%	\$17,454,641.80	97.86%
<u>57,672,948.38</u>	<u>\$255,456,241.10</u>	<u>99.14%</u>	<u>\$257,276,424.41</u>	<u>99.29%</u>
34,879,266.46	\$290,601,694.21	98.55%	\$293,798,662.89	98.91%
13,851,424.00	\$13,621,037.42	98.34%	\$13,796,033.00	98.73%
\$191,250.00	\$193,088.57	100.96%	\$216,750.00	89.08%

<u>NAL LEVY</u>	<u>JUN 13 - JUL 14</u>	<u>COLLECTION %</u>	<u>CORRECTED LEVY*</u>	<u>COLLECTION %</u>
15,711,222.28	\$14,684,307.09	93.46%	\$15,402,407.55	95.34%
2,359,065.70	\$2,066,046.73	87.58%	\$2,326,168.11	88.82%
15,339,628.48	\$14,703,247.51	95.85%	\$15,287,368.06	96.18%
<u>49,768,582.86</u>	<u>\$247,790,722.59</u>	<u>99.21%</u>	<u>\$249,311,129.88</u>	<u>99.39%</u>
33,178,499.32	\$279,244,323.92	98.61%	\$282,327,073.60	98.91%
13,257,264.00	\$13,094,488.47	98.77%	\$13,214,676.00	99.09%
\$230,750.00	\$198,703.33	86.11%	\$228,750.00	86.86%

11,700,767.14	\$11,357,370.29	-0.06%	\$11,471,589.29	0.00%
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\$594,160.00	\$526,548.95	-0.44%	\$581,357.00	-0.36%
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(\$39,500.00)	(\$5,614.76)	14.85%	(\$12,000.00)	2.22%
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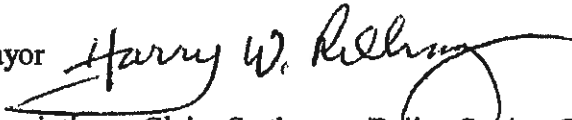
S OF CORRECTION

## MEMORANDUM

DATE: August 3, 2015

TO: The Members of the Board of Estimate and Taxation  
The Members of the Planning Commission  
The Members of the Common Council

FROM: Harry W. Rilling, Mayor



RE: Special Capital Appropriation – Claim Settlement/Police Station Construction

Attached is a request from Corporation Counsel Mario Coppola for a special capital appropriation in the amount of \$1,200,000 to fund the settlement of an inverse condemnation claim that originated when the City acquired property via eminent domain for the construction of the new Police Headquarters located at 1 Monroe Street.

The attached back up documentation provides an explanation for this request, and the Finance Director's statement concerning the most feasible means to finance this appropriation.

### ACTION REQUESTED:

1. RESOLUTION appropriating \$1,200,000 for the payment of an inverse condemnation settlement relating to the construction of a new Police headquarters and authorizing the issuance of \$1,200,000 general obligation bonds of the City to meet said appropriation.

Cc: Mario Coppola, Corporation Counsel



DEPARTMENT OF FINANCE  
OFFICE OF THE DIRECTOR

MEMORANDUM

DATE: August 3, 2015

TO: Harry W. Rilling, Mayor  
The Members of the Board of Estimate and Taxation  
The Members of the Planning Commission  
The Members of the Common Council

FROM: Thomas S. Hamilton, Director of Finance

RE: Special Capital Appropriation – Claim Settlement/Police Station Construction

Attached is a request from Corporation Counsel Mario Coppola for a special capital appropriation in the amount of \$1,200,000 to fund the settlement of an inverse condemnation claim that originated when the City acquired property via eminent domain for the construction of the new Police Headquarters located at 1 Monroe Street.

As outlined in the attached memo from the Corporation Counsel, the Common Council recently authorized the settlement of the claim known as Barton, et al v. City of Norwalk for a sum not to exceed \$1,200,000 to be contributed by the City of Norwalk. This claim originated when the City acquired property via eminent domain for the construction of the new Police Headquarters at 1 Monroe Street. The affected property owner alleged that the City's property taking diminished the value of his commercial property located across the street, because the property acquired by the City served as the parking for his commercial property. Protracted litigation ensued but Corporation Counsel now reports that a settlement in the matter has been reached.

The original capital appropriation that was put into place for property acquisition and construction of the new Police headquarters has been fully exhausted, and the project has been closed out. Nevertheless, this settlement represents a final cost associated with that project, and we believe that it is appropriate for the City to issue bonds to cover the cost of the settlement. Therefore, we are requesting approval of the attached special capital appropriation and bond resolution which was prepared by bond counsel.

**ACTION REQUESTED:**

1. RESOLUTION appropriating \$1,200,000 for the payment of an inverse condemnation settlement relating to the construction of a new Police headquarters and authorizing the issuance of \$1,200,000 general obligation bonds of the City to meet said appropriation.

Cc: Mario Coppola, Corporation Counsel

# CITY OF NORWALK

LAW DEPARTMENT

CITY HALL, P.O. BOX 798  
NORWALK, CONNECTICUT 06856-0798



TELEPHONE  
(203) 854-7750  
FAX: (203) 854-7901

July 16, 2015

Mr. Tom Hamilton, Finance Director  
Norwalk City Hall  
Norwalk, Connecticut 06851

Re: **Barton, et al v. City of Norwalk - AC 36040 and AC 36270**

Dear Tom:

On June 9, 2015, the Common Council of the City of Norwalk adopted the following Resolution:

RESOLVED, that the claim Barton, et al v. City of Norwalk - AC 36040 and AC 36270 be settled for a sum not to exceed ONE MILLION TWO HUNDRED THOUSAND DOLLARS AND NO CENTS (\$1,200,000) to be contributed by the City of Norwalk. Further, that the City Comptroller is hereby authorized to issue a City draft in said amount. Further, that the Mayor be authorized to execute any and all documents necessary to effectuate this settlement.

Pursuant to the above Council resolution, I am writing to request that you please process a special capital appropriation in the same amount. As you know, the above resolution is just part of an overall settlement involving various claims with the property owner that requires certain actions of the Norwalk Redevelopment Agency. At this point, there are various tasks that must be accomplished with the Redevelopment Agency before the overall settlement of the parties may be consummated. It is my understanding that the Redevelopment Agency should have these tasks completed at some time in September 2015. Please contact Tim Sheehan or Tammy Strauss if you have any questions regarding the status of the Agency's tasks to be completed.

Please do not hesitate to contact me if you have any questions or if I could provide you with any further assistance.

Very truly yours,

Mario F. Coppola  
Corporation Counsel

Cc: Mayor Harry Rilling  
Tim Sheehan, Redevelopment Agency Director  
Tammy Strauss, Community Development Director

A RESOLUTION APPROPRIATING \$1,200,000 FOR THE PAYMENT OF AN INVERSE CONDEMNATION SETTLEMENT RELATING TO THE CONSTRUCTION OF A NEW POLICE HEADQUARTERS AND AUTHORIZING THE ISSUANCE OF \$1,200,000 GENERAL OBLIGATION BONDS OF THE CITY TO MEET SAID APPROPRIATION

RESOLVED:

Section 1. The sum of \$1,200,000 is hereby appropriated for the payment by the City of Norwalk, Connecticut (the "City") of an inverse condemnation settlement relating to the construction of a new police headquarters, as well as for administrative, legal, other professional service and financing costs related thereto (hereafter the "Project").

Section 2. To meet said appropriation, and as permitted by Section 7-374b of the General Statutes of Connecticut, as amended from time to time (the "Connecticut General Statutes"), \$1,200,000 bonds of the City, or so much thereof as may be necessary for said purpose, may be issued. Said bonds may be issued and sold, subject to final approval by the Committee (as defined and described below) in one or more series as determined by the Director of Finance in an amount necessary to meet the City's share of the cost of the Project determined after considering the estimated amount of State and Federal grants-in-aid of the Projects, or the actual amounts thereof if this be ascertainable, and the anticipated times of the receipt of the proceeds thereof, provided that the total amount of bonds to be issued shall not be less than an amount which will provide funds sufficient with other funds available for such purpose to pay the principal of and the interest on all temporary borrowings in anticipation of the receipt of the proceeds of said bonds outstanding at the time of the issuance thereof, and to pay for the administrative, financing, legal and other costs of issuance of such bonds. Subject to final approval by the Committee, the bonds of each series shall mature not later than the maximum maturity permitted by the Connecticut General Statutes, and may be issued subject to earlier redemption by the City. The bonds of each series shall be in the denomination of \$1,000 or a whole multiple thereof, be issued in fully registered form, be executed in the name and on behalf of the City by the manual or facsimile signatures of the Mayor, Comptroller and the Director of Finance, bear the City seal or a facsimile thereof, be payable at a bank or trust company designated by the Director of Finance, be certified by such bank or trust company, which bank or trust company may also be designated as the registrar and transfer agent, and be approved as to their legality by Pullman & Comley, LLC, Attorneys at Law. The bonds shall be general obligations of the City and each of the bonds shall recite that every requirement of law relating to its issue has been duly complied with, that such bond is within every debt and other limit prescribed by law, and that the full faith and credit of the City are pledged to the payment of the principal thereof and the interest thereon. The Common Council hereby delegates to the Mayor and the Director of Finance, subject to the final approval of the President of the Common Council, the Majority Leader of the Common Council, the Minority Leader of the Common Council, and the Chairman of the Finance Committee of the Common Council, or any two of them (the "Committee"), the authority to determine the number of series to be issued, the principal amount of the bonds of each series to be issued, the annual installments of principal, redemption provisions, if any, and other terms, details and particulars of such bonds including the rate or rates of interest payable thereon and the terms of any purchase agreement executed in connection with the sale of the bonds in a negotiated underwriting.

Section 3. Said bonds shall be sold by the Mayor and Director of Finance in a competitive offering or by negotiation, in their discretion. If sold in a competitive offering, the bonds shall be sold at not less than par and accrued interest on the basis of the lowest net or true interest cost to the City. If the bonds are sold by negotiation, the purchase agreement shall be signed by the Mayor and the Finance Director, subject to the final approval by the Committee. The Mayor and the Director of Finance are authorized to prepare and distribute preliminary and final Official Statements of the City for use in connection with the offering and sale of any bonds.



Section 4. The Mayor and the Director of Finance are authorized to make temporary borrowings in anticipation of the receipt of the proceeds of said bonds. Notes evidencing such borrowings shall be in such denominations, bear interest at such rate or rates and be payable at such time or times as shall be determined by the Mayor and the Director of Finance, be executed in the name of the City by the manual or facsimile signatures of the Mayor and the Director of Finance, have the City seal or a facsimile thereof affixed, be certified by a bank or trust company designated by the Director of Finance, and be approved as to their legality by Pullman & Comley LLC as bond counsel. Such notes shall be issued with maturity dates which comply with the provisions of the Connecticut General Statutes governing the issuance of such notes, as the same may be amended from time to time. The notes shall be general obligations of the City and each of the notes shall recite that every requirement of law relating to its issue has been duly complied with, that such note is within every debt and other limit prescribed by law, and that the full faith and credit of the City are pledged to the payment of the principal thereof and the interest thereon. The net interest cost on such notes, including renewals thereof, and the expense of preparing, issuing and marketing them, to the extent paid from the proceeds of such renewals or said bonds, shall be included as a cost of the capital improvements for the financing of which said notes were issued. Upon the sale of the bonds, the proceeds thereof, to the extent required, shall be applied forthwith to the payment of the principal of and the interest on any such notes then outstanding or shall be deposited with a bank or trust company in trust for such purpose.

Section 5. In connection with the issuance of any bonds or notes authorized herein, the City may exercise any power delegated to municipalities pursuant to Section 7-370b, as may be approved and executed by the Mayor and the Director of Finance, including the authority to enter into agreements moderating interest rate fluctuation, provided any such agreement or exercise of authority shall be subject to final approval by the Committee.

Section 6. The City hereby expresses its official intent pursuant to §1.150-2 of the Federal Income Tax Regulations, Title 26 (the "Regulations"), to reimburse expenditures paid sixty days prior to and any time after the date of passage of this resolution in the maximum amount and for the Project with the proceeds of bonds, notes, or other obligations ("Tax Exempt Obligations") authorized to be issued by the City. The Tax Exempt Obligations shall be issued to reimburse such expenditures not later than 18 months after the later of the date of the expenditure or the substantial completion of the Project, or such later date the Regulations may authorize. The City hereby certifies that the intention to reimburse as expressed herein is based upon its reasonable expectations as of this date. The Director of Finance or his designee is authorized to pay project expenses in accordance herewith pending the issuance of Tax Exempt Obligations. The Director of Finance is authorized to amend such expression of official intent to bind the City pursuant to such changes he deems necessary or advisable to maintain the continued exemption from federal income taxation of interest on the Tax Exempt Obligations.

Section 7. The Mayor and Director of Finance are hereby authorized, on behalf of the City, to enter into agreements or otherwise covenant for the benefit of bondholders to provide information on an annual or other periodic basis to the Municipal Securities Rulemaking Board (the "MSRB") and to provide notices to the MSRB of material events as enumerated in Securities and Exchange Commission Exchange Act Rule 15c2-12, as amended, as may be necessary, appropriate or desirable to effect the sale of the bonds and notes authorized by this resolution. Any agreements or representations to provide information to the MSRB made prior hereto are hereby confirmed, ratified and approved.

Section 8. The Mayor and Director of Finance are hereby authorized, on behalf of the City, to enter into any other agreements, instruments, documents and certificates, including tax and investment agreements, for the consummation of the transactions contemplated by this resolution. The Mayor is hereby authorized, on behalf of the City, to apply for and accept any and all Federal and State loans and/or grants-in-aid of the Project, to expend said funds in accordance with the terms hereof, and in connection therewith to contract in the name of the City with engineers, contractors and others.

Norwalk Planning Commission  
125 East Avenue  
Norwalk, Connecticut

MEMORANDUM

August 13, 2015

TO: Common Council

FROM: Michael B. Greene, Director of Planning & Zoning



SUBJECT: Mayor's Office – Special Appropriation – Law Department – Appropriation in the amount of \$1,200,000 for the payment of an inverse condemnation settlement relating to the construction of the new Police Headquarters (Barton, et al v. City of Norwalk.)

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The Planning Commission took **NO ACTION** on the subject matter within 10 days as per §30-11 of the Norwalk City Code.

Cc: Mayor Rilling, Coppola, Hamilton, File

**JAMES K. PAGE, MBA**

30 Pulaski Street

Norwalk, CT 06851

Cell: (203) 613-9449 ■ [jameskpage@optimum.net](mailto:jameskpage@optimum.net) ■ [www.linkedin.com/in/jameskpage](http://www.linkedin.com/in/jameskpage)

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**ADJUNCT PROFESSOR | ACCOUNTANT**  
**Empowering and Passionate Educator**

Focused, dedicated and highly motivated professional with extensive experience in the fields of education, computer science and accounting with a proven record of successfully equipping students for their respective career endeavors while effectively promoting the increase of knowledge within individual courses and programs. **Inspired to create and maintain a learning environment.**

**CORE KNOWLEDGE AND SKILL AREAS INCLUDE:**

- Analytical, Strategic and Critical Thinking
- Continuing Education
- Decision Making
- Recruitment
- Interpersonal Relations
- Tolerant and Flexible to Different Situations
- Organizational Skills
- Problem Analysis
- Active Listening Skills
- Coaching Skills

**PROFESSIONAL EXPERIENCE**

POST UNIVERSITY – Waterbury, CT

2015 - Present

**Associate Faculty – Master of Science in Accounting Program**

- Instructor in traditional and online classes employing a range of strategies to foster undergraduate and graduate student learning. Assess student performance and apprise students of progress. Computer skills are utilized for 21<sup>st</sup> Century models of teaching and learning. Develop and update course content designed to engage student in the educational process.
- Plan, administer, analyze, monitor, evaluate and assist with the development and maintenance of the Program's activities and ensure compliance with internal and external policies and procedures.
- Serve as a member of the University's administrative team handling oversight responsibility for curriculum accuracy and integrity.
- Facilitate class instruction; responsible for teaching the assigned class in accordance with learning objectives and session plan outlines.

GATEWAY COMMUNITY COLLEGE – New Haven, CT

2013 – Present

**Adjunct Professor - Computer Science Program**

- Continuously search for new and innovative ways to improve the quality of the Program, the University's academic affairs and participate in its governance activities.
- Develop and manage syllabus materials. Select and compile tests, assignments and/or online discussion exercises that permit measurement of performance relative to standardized learning objectives.
- Coordinate courseware and curriculum with the academic department chair.
- Evaluate student performance and administer evaluations of such performance based on course deliverables and rubrics. Posting of grades on the Blackboard Grade Center.
- Adhere to protocol guideline and participate in chat sessions as determined by the course.
- Serve as a member of the search advisory committee to review the workforce analysis and goals, select the criteria for minimum qualifications and desired/preferred characteristics, the development of interview question for candidates and the preparation of the applicant flow sheet.

**ALBERTUS MAGNUS – New Haven, CT** 2013 – Present  
**Adjunct Professor – Computer Science**

- Effectively instruct a diverse student population in the area of computer science required by the curricular needs of the department.
- Advise and supervise students in their research work and complex assignments.
- Cogently encourage constructive dialogue resulting in effective practical application.
- Encourage the development of soft skills and personal attributes while preparing graduates to succeed in a rapidly changing field. In addition, students learn and practice principles essential to good oral and written communication. Teamwork, conflict management and ethics are successfully conveyed. Students are also provided with problem-solving skills.

**ENVISION PHARMA – Southport, CT** 2007 – Present  
**Accountant/Manager of Accounts Payable**

Perform a variety of professional level accounting duties involved in preparing, maintaining, analyzing, verifying and reconciling complex financial transactions, statements, records and reports; maintain the accuracy of ledgers and financial systems; assist in the preparation of assigned budgets, annual audits and year-end closing. Responsible for new hire training on financial module, time reporting system, finance policy and procedure introduction on spending limits, management reporting and revenue recognition. Created written policy manual for travel and expenses, employee advance and spending limits. Edited and implemented internal controls for Accounts Payable department upon becoming a public company.

**PROFESSIONAL DEVELOPMENT**

**CONNECTICUT DISTANCE LEARNING CONSORTIUM** 2014  
**Iteach Essentials Online Teaching Certification**

**VOLUNTEER EXPERIENCE**

**CONNECTION ASSOCIATION OF HUMAN SERVICES** 2015 – Present  
**Adult Financial Education & Coaching**

**CONNECTICUT ASSOCIATION FOR THE GIFTED** 2015 – Present  
**Treasurer, Board of Directors**

**HELPER’S CLUB SCHOLARSHIP FOUNDATION, INC.** 2014 – Present  
**Director, Fundraising Operations and Selection Process**

**STATE OF CONNECTICUT VOLUNTEER SERVICES** 1999 – Present  
**Life Coach**

**EDUCATION**

Wilmington University – Ed.D. Higher Education and Innovation, Present  
 Sacred Heart University – M.B.A., Accounting, 2012  
 Albertus Magnus – B.S., Accounting & Computer Information Systems, 2011  
 Norwalk Community College – Bookkeeping Certification, 1999

**Bruce J. Chimento, P. E.**

25 Regatta Drive

Spinnaker HOA

Niantic, CT 06357

203-645-0157 Mobile

860-691-8312 Home

bjchimento@comcast.net

**EDUCATION:**

Widener University, BS Engineering; University of Connecticut, Institute for Public Service; University of Wisconsin, Institute for Public Service

**PROFESSIONAL ORGANIZATIONS:**

National Society of Professional Engineers  
American Public Works Association  
Connecticut Society of Professional Engineers  
Water Pollution Control Federation  
American Society of Mechanical Engineers  
National Solid Waste Management Association

**PROFESSIONAL REGISTRATION:**

Registered Professional Engineer: Connecticut  
FAA Certified Private Pilot  
Certified Landfill Operator: Connecticut

**PERSONAL:**

Married, Three Children  
Registered Soccer Referee--U. S. Soccer Federation  
Chairman, Competition Soccer Teams, Madison, CT  
Treasurer, Madison Soccer Boosters Club, Madison, CT  
Treasurer, Tiger Sports Council, Madison, CT  
Treasurer, Spinnaker Homeowners Association

**OVERVIEW:**

Planned, developed, and managed projects for Public Works: Water Pollution Control Plant, Six Acres, 20,000 square feet (Norwalk, Killingly); Waste Water Collection and Pumping Stations, Road Reconstruction and Drainage projects; Waste Transfer Stations (Norwalk, CRRA, Killingly); Maintenance Facilities 60,000 Sq Ft (Waste Management); Office and Generation Plant 30,000 Sq. Ft.(Waste Management); Facilities for Offices and Landfill Management, 85,000 Sq. Ft. Ground Water Collection and Treatment.(United Waste Systems). Planned waste water collection and treatment. Managed Operations for Solid Waste Facilities, Water Pollution Facilities, HVAC business. Analyze business and development projects for emerging companies

**PROFESSIONAL  
HISTORY:**

**2004-2014**

Director of Public Works, Town Engineer, Town of Killingly, Connecticut. Administer all aspects of the Public Works function—Wastewater treatment, solid waste management, engineering, capital projects, roads, drainage and sewers. Act as engineer for Planning & Zoning and Inland Wetlands Commissions.

**1991-2004**

President, B J Chimento, LLC dba Acquisitions Management Group; United Enviro Services, Madison, Connecticut

Analyze mechanical engineering (HVAC), plumbing, solid waste handling and processing, waste water collection and treatment and other professional companies for improved operations and possible acquisition and development. Analyze operations and valuate companies and development projects for buyers and sellers in consolation industries.

**1997 -2000**

Vice President, Acquisitions, Comfort Systems USA, Houston, Texas

Analyze potential mechanical engineering and contracting companies for acquisition and merger into a New York Stock Exchange company. Negotiate all purchase agreements and Letters of Intent for acquisition. Develop and analyze new projects for company to expand physical plants and programs.

**1991 - 1993**

Regional Vice President, Eastern Region, United Waste Systems, Inc.

Manage all Operations: Recycling systems, landfills, hauling companies and transfer stations; responsible for planning, development, acquisitions, and engineering. Pl and develop new facilities for on going business and operations.

**1982 - 1991**

**Regional Market and Development Manager  
Waste Management of North America, Inc.**

**Developed expansion of business by new site development and acquisition. Government relations' coordinator of Connecticut. Planning, engineering and development of new facilities in New England**

**1979 - 1982**

**Vice president, Connecticut Resources Recovery Authority**

**Planned and participated with the technical and financial staff of the Authority in the development of a statewide system for solid waste management. Planned and developed facilities for operations.**

**1975 - 1979**

**Commissioner of Public Works,  
City of Norwalk, Connecticut**

**Administered six--bureau, 200 man department. Acted as City Engineer. Responsible for all capital Public Works projects—planning, design, engineering and construction.**

**1967 - 1974**

**Senior Engineer, Department of Public Works,  
City of Norwalk, Connecticut**

**Engaged in the supervision of professional engineering work on major public works projects, Supervised solid waste, recycling and Water Pollution Control operations.**

**APPOINTMENTS  
AND ELECTIONS:**

**Elected National Chairman, Solid Waste Processing  
Division, American Society of Mechanical Engineers**

**Chairman, Operations Committee, Solid Waste Processing  
Division, American Society of Mechanical Engineers.**

**Elected President, Connecticut Solid Waste Officials  
Association.**

**Chairman, Steering Committee, Connecticut Chapter,  
National Solid Waste Management Association.**

**Member, Municipal Solid Waste Recycling Advisory  
Council, State of Connecticut Legislature**

**Member, Towns of Guilford, Madison Transfer Station  
Operating Committee**

**Chairman, Town of Madison Solid Waste Committee**



# Douglas Stern

135 Elm Street, Bridgeport, CT 06604  
dsternlawoffice@gmail.com, 203-803-7033

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## Legal Experience

### Law Offices of Douglas Stern

*Owner*

- Counsel of record in 75 Criminal, Motor Vehicle, Real Estate and Probate matters
- Achieved not guilty verdict in Home Invasion case in Bridgeport Judicial District
- Second chaired numerous trials including Murder and Assault on a Police Officer
- Negotiated numerous criminal plea agreements in multiple jurisdictions
- Successfully argued many motions in open court

Bridgeport, CT  
Jan 2012-present

### Connecticut State's Attorney's Office

*Legal Intern*

- Negotiated over 100 motor vehicle infraction pleas
- Successfully tried 3 cases in infraction court
- Pled out numerous defendants in open court
- Drafted Motion In Limine pertaining to warrantless telephonic recordings

Stamford, CT  
May-August 2010

### Bronx County Criminal Court

*Judicial Intern, The Honorable Miriam R. Best*

- Drafted decision for judge pertaining to CPL § 170.40(1) (dismissal of charges in the interest of justice)
- Researched hearsay requirements for certified orders of protection in New York State

Bronx, NY  
May-July 2009

### Pfizer, Inc.

*Legal Intern, Litigation and Compliance Groups*

New York, NY  
June-September 2007

## Additional Experience

### Smith Barney, Inc.

*Registered Client Service Associate, The Brockelman Group*

- Performed daily administrative and operational support of equity compensation programs
- Conducted active trading of equities, options and foreign currency

New York, NY  
June 2005 – March 2007

### Carico International, Inc.

*Branch Manager*

Carico International is a Ft. Lauderdale based firm that markets health and wellness products nationally

- Trained, motivated and managed sales team. Rented offices and advertised for new business
- Awarded scholarship for college

Westport, CT  
May – September 2004

## Education

### Tulane University Law School

Juris Doctor, May 2011

International and Comparative Law Certificate Recipient

New Orleans, LA

### Vanderbilt University

B.S. Human and Organizational Development – Leadership Track, May 2005

B.A. English – Literary Studies, May 2005

Nashville, TN

## Certifications

Connecticut Bar License (Juris Number: 433024), Series 7, Series 63

## Malpractice Insurance Information

AON Affinity Policy Number 303259-0111

## Memberships

Family and Children's Agency Board of Directors, NAACP - Redress Committee

NORA K. KING 17 Covewood Drive, Norwalk, CT 06853  
203-866-6777 \* nora@norakingandco.com

## **CAREER HIGHLIGHTS**

### **Nora King and Co., LLC**

2003 – Present

- o Nora K King has over 15 years of appraising both residential and commercial properties in the State of CT. Ms. King has a MBA in strategic planning and besides working as an appraiser has worked for such companies as IBM and Gartner. For the past eight years she owns and operates a diverse residential and commercial appraisal business that covers most of the State of CT. Appraisal assignments performed include narrative and form appraisals for residential, commercial, office and industrial properties. Consulting activities include marketability, feasibility, highest and best use studies, and tax appeals. She is presently working towards her Certified General license as well as a designation with the Appraisal Institute
- o Thriving Real Estate Appraisal business. Clients include, Chase, Citibank, Bank of America, Wells Fargo, TD Bank, Raveis Mortgage, Liberty Bank, Darien Rowayton Bank, Newtown Savings Bank, First County, leading law offices, and various brokerage firms

### **Adjunct Faculty Kaplan University**

2003 – Present

- o Teach online courses in management, electronic commerce and marketing for the School of Business.
- o Course development in marketing and sales force management

### **State Central – Democratic National Committee**

2011 – Present

- o Responsible for representing the Norwalk Democratic Party at the state level

### **Rowayton Civic Association**

Present

- o Co-chair River Ramble and other civic events

### **PTA**

Present

- o Executive Board - Responsible for representing Rowayton Elementary for the PTOC and to assist with fundraising

### **City of Norwalk, Common Council**

2009 – 2011

- o Responsible for city budget, city committees for overall city strategy, and planning and development of city redevelopment

### **IBM, Senior Strategist, Server Group**

2001-2003

- o Work with Senior Management, Business Development, Finance Team, Channel Partners and Technical resources to develop the strategic plan for Server Group.
- o Work with various teams across IBM to develop the marketplace assessment and opportunity for the Grid Computing Emerging Business Opportunity
- o Responsible for working across Server Group to develop and manage the Market Planning Process
- o Designed the go-to-market strategy for the Intel Architecture in the telecom and e-business segments.

### **Xcelerate, Vice President of Interactive Services, National Practice Leader**

1999 - 2001

A privately owned professional services firm headquartered out of Fort Lauderdale Florida.

- o Formulated growth strategy of Interactive Services Practice Group. Focused on acquiring new customers with offerings, new markets to be served, and development of distribution channels. Developed eCRM and Consumer Marketplace Practice.
- o Developed the corporate identity and brand awareness with marketing, advertising and public relations.
- o Secured 2nd round of Venture Capital of \$40 million through roadshows, speaking engagements and forums.
- o Executive champion who ensured the delivery, P&L responsibilities of client engagements (ranging from \$1 to 3 Million), business development and management of resources for Atlanta, Florida, and Dallas locations. Clients ranged from Fortune 500 to established dot.coms in pharmaceuticals, entertainment, consumer goods, travel, telecommunications and digital marketplaces.

NORA K. KING 17 Covewood Drive, Norwalk, CT 06853  
203-866-6777 \* nora@norakingandco.com

- Directly responsible for initiating and supervising the marketing and production with a budget of \$700,000.
- Established a new identity and editorial approach that resulted in a circulation growth from 90K to more than 150K in four years.
- Marketed the magazine to potential advertisers by designing and implementing promotional direct mail pieces, media kits, trade shows and community events. Increased advertising revenue by 35%. Negotiated vendor contracts.
- Coordinated all magazine production, including editorial, advertising, trafficking, and scheduling and press approvals. Created new products and programs to support the growth objectives of the hospital. Increased donations to an annual campaign by 15% per year, three times greater than the earlier average.
- Supervised graphic designers, photographers, staff and collaborated with advertising agencies. Directed writers and established editorial calendars. Upgraded quality of Better Health magazine by utilizing desktop publishing skills; reduced costs by 40%.

### **EDUCATION**

- MBA in strategic planning, University of New Haven. West Haven, CT, International Electronic Commerce – Fordham University
- BA—Liberal Studies, Southern Connecticut State University, New Haven, CT - Business Management /Journalism

### **AWARDS**

- The Communicator and a Gartner Team Award for an interactive sales CD. Granted a Lamplighter award for excellence from the New England Society for Healthcare Communications for a promotional campaign for a \$40 million cancer care center.

### **Summary of Business Expertise and Skill**

- **Strategy** – Worked with executives and management teams across companies to build, and enable strategic plans to meet business objectives. Developed integrated strategy to maximize sales while minimizing conflicts with traditional channels. Work with all business groups on global and corporate-wide Internet strategies.
- **Marketing Strategy and Communications** – Built the Brand strategies and sub-brands for companies within various industries. Developed and implemented national and global marketing programs. Successful in designing and implementing advertising, public relations, promotional campaigns and Internet marketing strategies with the ability to assess market research data and develop strategic marketing plans.
- **Business Development** – Build on-line and off-line sales through branded products, Internet sites (direct to consumer and business-to-business) and third party resellers. Structure strategic partnerships to maximize reach across targeted markets and product lines. Develop Internet promotions with retail-tie-ins to drive traffic to retail stores. Responsible for evaluating program effectiveness.
- **Customer Relationship Marketing** – Utilize Internet as vehicle to gather customer profile, target the customer, personalize the service and drive the customer experience. Develop database-driven marketing programs to retain customers through direct marketing efforts and customized offers.
- **Product and Sales Training** – Developed and deployed product and sales training instrumental to a global network of sales and support personnel. Created an integrated training approach using instructor-led and self-learning programs.
- **Effective leader/communicator** – A proven record of developing, implementing and managing business units that support achievement of business objectives. Managed from five to 52 people. Led multiple teams of marketing professionals, designers, writers, software developers, strategists and architects to work on various business initiatives. Full P&L responsibility in the development of products and delivery of professional service offerings.
- **Global and Industry** – Experienced in pharmaceuticals, travel, telecommunications, publishing, wireless, entertainment and consumer marketplaces. On a global level have launched web-based services with localization, distribution and marketing.

**NORA K. KING 17 Covewood Drive, Norwalk, CT 06853**  
**203-866-6777 \* nora@norakingandco.com**

- Quickly developed team of 52 top-notch professionals created 9 roles, ranging from Creative Director, Marketing Strategist to Human Factors Engineers. Developed a creative and marketing methodology for national practice.
- Member of executive management teams with revenue and P & L responsibilities of \$20 million.
- Built the strategy and implemented a Usability Testing Environment for web sites and our wireless practice with Georgia Tech University.
- Worked with analysts, Fortune 500 and dot.com clients on building e-business models and wireless strategies.
- Served as a company spokesperson, and spoke at forums for clients as a thought leader on e-business and interactive services.

**Gartner Group, Stamford, CT, Senior Product Director**

**1996 – 1999**

A leading authority on information technology in the areas of IT research, decision support, analysis, measurement, consulting and training.

- Directed the development of integrated marketing strategies and programs that conveyed a leadership position fostering new business and increased client loyalty. Responsible for company's advertising, collateral, direct marketing, public relations, company/product positioning, tradeshow, database management, client research, sales presentations, product packaging and pricing for Decision Drivers, an analytical decision support tool.
- Successfully developed the strategy and managed the launch of knowledge management software to a worldwide sales force. Trained sales representatives on qualifying processes, product features, and compensation plans.
- Responsible for acquiring new companies that fit our knowledge management product portfolio mix: from market research, due diligence, to integrating within our corporate structure.
- Created comprehensive marketing programs to introduce company's training management and competency management system. Product exceeded revenue targets by 32%.
- Developed and continuously updated comprehensive competitive analysis handbook used by worldwide sales force to defeat competitors and save over \$5mm in business.
- Responsible for channel relationships for various reseller agreements.

**Impact Planning Group, Old Greenwich, CT, Director, Marketing Services**

**1995 - 1996**

A Columbia University affiliated consulting group focused in the areas of strategic market planning, organizational development, and leadership training. Fortune 500 clients involved in a wide range of industries including telecommunications, utilities, professional services, consumer products and broadcast communications.

- Built and implemented a new business marketing effort and full corporate identity for strategic marketing consulting group targeting Fortune 500 and other comparable clients. Developed brand recognition programs for our clients.
- Created annual budget, marketing and media plans, which resulted in a 30% increase in business development.
- Worked with clients to developing marketing plans and market segmentation goals.
- Worked with the product development to create new programs for clients and for different vertical markets.
- Launched direct marketing programs that generated a minimum 10% response rate in business development.
- Initiated public relations strategy including placement of feature articles in trade journals, coordination of speaking engagements, distribution of marketing materials and news releases.
- Completely responsible for managing the publishing of a leadership management book. This included sourcing and coordinating designers, writers, editors and publisher. Involved in all phases from initial market research to negotiating of contracts.

**Better Health magazine, New Haven, CT, Editor/Publisher**

**1989 -1995**

Connecticut's leading health magazine, which promoted the hospital of Saint Raphael and affiliated healthcare providers to over 350,000 consumers.