

FINANCE/CLAIMS COMMITTEE MEETING

Thursday September 13, 2018 7:00P.M.

CITY HALL

Common Council Chambers

125 East Avenue

Norwalk, Connecticut

AGENDA

1. Call to Order
2. Roll Call
3. Public Participation
4. Approve the Minutes of the following Finance Committee Meetings:
August 9, 2018
5. Claims Committee: receive the monthly Claims report; review and approve claims as required for Claims Report dated:
September 13, 2018
6. Narrative on Tax Collections dated September 13, 2018- Receive Report and discuss.
7. Monthly Tax Collector's Reports - Receive Reports and discuss:
August 31, 2018
8. Authorize the Purchasing Agent to issue a purchase order to Crowley Ford, LLC for the purchase of two (2) 2018 Ford Escape 4x2 SUV for a sum not to exceed \$48,300.60. State of Connecticut Contract Number 10PSX0239 – Supplement #49.
Account No. 013410-5731
9. Receive Oak Hills Authority Monthly Financial Statements for
June 30, 2018
July 31, 2018
10. Adjournment

**CITY OF NORWALK
FINANCE/CLAIMS COMMITTEE
REGULAR MEETING
AUGUST 9, 2018**

ATTENDANCE: Greg Burnett, Chair; Ernest Dumas, John Ignneri, John Kydes, Nick Sacchinelli, Travis Simms (7:05 p.m.)

ABSENT: Douglas Hempstead

OTHERS: Fred Gilden, Comptroller; Reginald Roberts, NHS Principal; Diane Lauricella, Ray Burney, Personnel Director; Bob Barron, Finance Director; Thomas Hamilton, Board of Education Finance Director; Mayor Harry Rilling

CALL TO ORDER

Mr. Burnett called the meeting to order at 7:03 p.m.

ROLL CALL

Mr. Burnett called the roll. A quorum was present.

PUBLIC PARTICIPATION FOR REGULAR FINANCE COMMITTEE AGENDA

Mr. Reginald Roberts, Norwalk High School Principal, came forward to address the Committee.

Mr. Simms joined the meeting at 7:05 p.m.

Mr. Roberts said that there were a number of courtyards spaces that are no longer accessible, the auditorium is leaking and the sound system is inferior, the library is sub-standard. It is not a resource center. The students crowd into the cafeteria for meals. The ROTC room is not adequate.

Mr. Roberts then distributed copies of photos to the members of the Committee. The reason that Mr. Roberts is requesting this is to make the building look better and make the students feel better about themselves.

Ms. Diane Lauricella came forward and said that it was difficult to understand the proposed Personnel schematic that was posted on the City website because it was blurry and illegible. Many people are away on vacation and could not attend.

She said that the Committee would be discussing the cost implications but said that Jefferson also needs improvements. NHS deserves a top shelf learning space, but she asked where the funds would come from. The co-gen plant was installed by the Knopp administrations but the Moccia administration failed to have the proper repairs made on the system so it has been off line for years. The solar panels are not functioning properly which would save significant money, which could be used towards the repairs that Mr. Roberts was asking for. She added that the artificial turf field heats up too much to use before the fall and there are other issues with it. Perhaps it is time to go back to a natural grass field.

Ms. Lauricella then expressed concerns about the Department of Public Works reorganization and said that dumbing down chief positions does not provide a top shelf department. She said that there needs to be some changes in the educational requirements. She reiterated that by dumbing down the staff and the supervision, along with the operating budget, is not a positive thing. The City needs more rigorous requirements for the positions. There were three positions for Recreation and Parks where in the past, it was all one position.

Ms. Lauricella questioned the proposed requirements of five years and suggested it be changed to a minimum of 10 years. The staff needs to be worthy of the salaries. This means that the citizens do not receive the bang for the buck and it is time for the citizens to not just get the low hanging fruit.

**APPROVE THE MINUTES OF THE FOLLOWING FINANCE
COMMITTEE MEETINGS:**

June 14, 2018

**** MR. KYDES MOVED THE MINUTES OF JUNE 14, 2018.
** THE MOTION TO APPROVE THE MINUTES OF JUNE 14, 2018 PASSED
WITH FIVE (5) IN FAVOR (BURNETT, DUMAS, IGNERI, KYDES, AND
SACCHINELLI) AND ONE (1) ABSTENTION (SIMMS).**

July 12, 2018

**** MR. IGNERI MOVED THE MINUTES OF JULY 12, 2018.
** THE MOTION TO APPROVE THE MINUTES OF JULY 12, 2018 PASSED
WITH THREE (3) IN FAVOR (BURNETT, DUMAS, AND IGNERI) AND THREE
(3) ABSTENTION (KYDES, SACCHINELLI AND SIMMS).**

Claims Committee: receive the monthly Claims report; review and approve claims as required for Claims Report dated:

August 9, 2018

Narrative on Tax Collections dated August 9, 2018- Receive Report and discuss.

**Monthly Tax Collector's Reports - Receive Reports and discuss:
July 31, 2018**

Mr. Gilden came forward and said that he had received a copy of the Claims Committee report, but not the narrative or the Tax Collections. Mr. Burnett asked Mr. Gilden to be sure that everyone receives copies of the reports when they are submitted.

Discussion and vote on cost implications of the proposed reorganization

Mr. Burney and Mr. Barron came forward. Mr. Burney said that the Ad Hoc Committee that had been formed decided to move almost all the items to the Committees. He said that with the exception of one question, all the information was included in the booklet.

Mr. Burnett said that he would like some clarification on the three new positions. Mr. Burney said that the 3 new positions at the bottom of page 3 were positions that were not currently budgeted. The other ones currently exist and are also listed on that page, as well.

Mr. Igneri asked for clarification on the Department of Public Works Director position. Mr. Burney said that Mr. Chimento is leaving and the Personnel Committee will be reviewing the pay range. The current range is due to expire and the Council will have to approve the new salary range, but it will be determined by who applies for the position and their experience.

Mr. Burnett said that the job title was listed as the "Chief of Operations and Public Works" in one place and "Chief of Public Works and Operations" in another. Mr. Burney said that the correct title was "Chief of Operations and Public Works".

Mr. Burnett asked Mr. Barron had anything to add. Mr. Barron said that he did not have anything to add to the financials.

Mr. Burnett said that the Personnel Committee would be meeting next week to review all the job changes and then the proposal will go to the Ordinance Committee. These numbers are the ones that are available at this time.

**** MR. IGNERI MOVED TO APPROVE THE COST IMPLICATIONS OF THE PROPOSED REORGANIZATION.**

**** THE MOTION PASSED WITH THREE (3) IN FAVOR (IGNERI, KYDES AND SACCHINELLI) AND TWO (2) ABSTENTIONS (SIMMS, DUMAS).**

RESOLUTION: Approve special capital appropriations totaling \$5.0 million to increase the available funds for the Facilities Master Plan, project 09185010-5777-C0610.

Mr. Barron said that the BET had a three questions that they needed to have answered. They will have a special meeting on the 20th to make a final decision. Mr. Barron said that Mr. Hamilton, the Chief Financial Officer for the Norwalk Public Schools, had explained that the charge for the Committee was to decide if the financials were in order and whether or not this should be moved to the next Council meeting. Everyone is busy doing their review and the Committee is being asked to approve that this go to the full Council. If the BET does not approve the plan, it will not go before the Council.

Mr. Barron said there were some questions about the reimbursement rates on some of the items and a duplicated sound system request on both lists. The BET will have the information on the 20th.

Mr. Thomas Hamilton, the Chief Financial Officer for the Norwalk Public Schools, came forward and said that both Principal Roberts and Mr. Lo were present to answer questions.

The District began to evaluate the facilities two years ago because there had been very little investment in the capital projects for the last 15 years.

There is a shortage of seats due to about 108% enrollment, a backlog of maintenance and the facilities were inadequate and out dated. The original proposal of \$250 million dollars was broken out into a five year plan with \$130 million dollar project and some reimbursement.

This will mean that the Ponus campus will be constructed and renovations for Jefferson. There are also plans for major renovations at Norwalk High School. The original allocation of \$6.5 million was determined not to be sufficient. There are 50 year old fixtures in the building and NHS has been compared to a prison. The goal is to turn the school into a college like campus. The original \$6.5 million has already been allocated. The development of high school pathways is the future direction of education. The culinary pathway is one of the various pathways that will be offered, along with a media pathway.

Mr. Hamilton spoke about the wooden paneling in the hallways and informed the Committee that the wooden panels have PCBs in them. There are bathrooms that have been closed off and need to be replaced. The auditorium also needs a major overhaul.

The cafeterias need to be redesigned to be more welcoming. Learning commons and maker spaces are needed.

There are a number of safety issues also. The stairwells are dark and the funding will include more lighting in the stairwells.

The building needs to be renovated to make the spaces useful for the various programs that the school offers.

Mr. Hamilton said that Senator Duff has been able to get some legislation that would provide up to \$600 thousand dollars for the environmental remediation of the doors and paneling. This means that the City would be responsible for approximately 20% of that project.

It will be important not to repeat the mistakes of the past. After the renovations in 2006, many people felt that the project was not complete and there was still work that needs to be done. The goal is to make the building attractive and something that Norwalk can be proud of.

Mr. Sacchinelli asked if the cafeteria improvements would include the chillers. Mr. Lo said that that contract had been executed and was almost completed.

Mr. Sacchinelli asked about the courtyard renovations and why it would not qualify. Mr. Hamilton said that it was an issue that they would make an argument for because they are not ADA accessible. What the State decides is another thing, but the argument will be made.

Mr. Lo said that when the City made the \$40 million improvements in 2006, it was on the mechanics, which are things that people can not see, such as chillers on the roof or updated wiring. Mr. Lo said that many of the things that they want to do now would only be reimbursed

Mr. Hamilton said that the co-gen plant was not operational for a long period of time, but was brought back on line almost a year ago and has been working since then.

Mr. Dumas spoke about the improvements he felt that the courtyards need.

Mr. Burnett pointed out that this list was still less than the cost of BMHS renovation. Mr. Hamilton said that BMHS was a renovate as new project along with an addition. However this was not done at NHS. Unless NHS was demolished and completely rebuilt, it would not be renovated as new. Mr. Lo said that NHS was a waffle concrete structure while BMHS has a steel infrastructure. The aesthetics of the hallway at NHS does not allow them to hide the mechanics with a dropped ceiling.

Mr. Sacchinelli thanked Mr. Roberts for bringing the photos because he graduated from there 16 years ago.

Mr. Burnett said that he had a question about the \$5 million reduction of funding to Jefferson. Mr. Barron said that he believes this was because they were appropriating an amount for a project that has been delayed. In order to keep the total appropriation as it was presented to the public and the rating agencies. Jefferson will be done, but there are intricate pieces such as swing spaces and other details that are still being determined. When the school project is ready to start, it will be part of the five year capital plan. The appropriation for Jefferson hasn't been made yet because they don't know what the costs will be. Discussion followed.

Mr. Kydes asked if there were any plans to renovate NHS that would provide more reimbursements. Mr. Lo said that the life time of the components were between 20 to 25 years. He explained why it could not be considered a renovation as new. Mr. Kydes asked if there was a broader scope of work that would help. Mr. Hamilton said that there were too many systems that were replaced in 2006 that would not qualify for the renovate as new because they had too many years of useful life left.

Mr. Lo pointed out that once the Ponus project was completed, a portion of the students would be going there. He reminded everyone that the longer the City delays on Jefferson, the more expensive the project will become. But the project is not ready for construction at this time. Mr. Hamilton suggested that this be considered as a 10 year plan. Discussion followed.

Mr. Sacchinelli asked if there were any fund raising efforts. Mr. Hamilton said that there was fund raising projects for the Rowayton cafeteria and there were other projects that were done in a similar manner.

Mr. Igneri pointed out that they were several years into the capital budget. Mr. Hamilton said that he believed they had just started the third year.

Mr. Burnett then read the resolution into the record as follows:

RESOLUTION: Approve special capital appropriations totaling \$5.0 million to increase the available funds for the Facilities Master Plan, project 09185010-5777-C0610.

**** MR. KYDES MOVED THE ITEM.
** THE MOTION PASSED UNANIMOUSLY.**

RESOLUTION: Approve the reduction of \$5.0 million of appropriations for the Jefferson School, project 09195010-5777-C0618, from \$23.902 million to \$18.902 million.

Mr. Burnett read resolution into the record.

**** MR. IGNERI MOVED THE ITEM.**

Mr. Sacchinelli asked what the \$18.902 remaining and what it would be used for. Mr. Lo said that it was not defined at this time. Mr. Hamilton said that the intention was to renovate as new at Jefferson, but the \$18 million is more than enough to cover the early stages of the project, such as cost estimates. Mr. Barron reminded everyone that the \$18.902 was just permission to spend up to that amount.

Mr. Burnett said that it was refreshing to know that Jefferson was not forgotten, but was still moving forward.

**** THE MOTION PASSED UNANIMOUSLY.**

ADJOURNMENT

**** MR. SACCHINELLI MOVED TO ADJOURN.**

**** THE MOTION PASSED UNANIMOUSLY.**

The meeting adjourned at 8:32 p.m.

Respectfully submitted,

S. L. Soltes
Telesco Secretarial Services

Gilden, Frederic

From: Luce, Benjamin
Sent: Wednesday, August 22, 2018 9:30 AM
To: Gilden, Frederic
Cc: Ireland, Bill; Conners, Sharon
Subject: Finance Committee Agenda Item
Attachments: 2018 Ford Escape 4x2 SUV Quote - Crowley Ford.pdf

Fred,

Please add the below item to next month's Finance Committee Agenda:

Authorize the Purchasing Agent to issue a purchase order to Crowley Ford, LLC for the purchase of two (2) 2018 Ford Escape 4x2 SUV for a sum not to exceed \$48,300.60. State of Connecticut Contract Number 10PSX0239 – Supplement #49.

Account No. 01-300-034-34100-0-5731

Thanks,

Ben Luce
Purchasing Agent



City of Norwalk, Connecticut
125 East Avenue
PO Box 5125
Norwalk, CT 06856-5125
203-854-7892 office

[Norwalk Purchasing & Central Services](#)



Crowley Ford, LLC
 Lincoln and Mercury
 225 New Britain Avenue
 Plainville, CT, 06062
 (860) 793-8885 * Fax (860) 793-4695
 www.crowleyauto.com

Quote Nr: 180730004

Fleet Nr:

State Contract Award # 10PSX0239 - Supplement # 49

Base model	Model Year
U0F	2019

BASE BID MODEL DESCRIPTION
Ford Escape 4x2 SUV

Base Warranty	3 years / 36,000 miles
Powertrain Warranty	5 years / 60,000 miles

Base Price: \$ **20,305.00**

Vehicle to include all manufacturers standard and optional equipment as described in the original bid specifications plus the following options:

Option or Model Nr.	Discount %	Factory Options	QTY	MSRP	Discount	Net Amount
U9G	10%	SE 4WD	1	\$ 4,269.00	\$ 426.90	\$ 3,842.10
99D	10%	1.5L EcoBoost® with SelectShift® Automatic Transmission, Steering Wheel-Mounted Paddle Shifters and Auto-Start-Stop Technology (Std SE,SEL)	1	\$ -	\$ -	\$ -
YZ	10%	Oxford White	1	\$ -	\$ -	\$ -
17F	10%	Base Trim SE	1	\$ -	\$ -	\$ -
	10%			\$ -	\$ -	\$ -
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LESS DISCOUNT PER CONTRACT :						
Total FACTORY OPTIONS						\$ 3,842.10

After Market Options			QTY	MSRP	Discount	Net Amount
A.	Whelen Lighting	30.0%	1	\$ 825.00	\$	247.80 \$ 678.20
			5	\$ 85.00	\$	\$ 425.00
B.	Other	20.0%		\$ -	\$	- \$ -
				\$ 85.00	\$	\$ -
C.	Other	20.0%		\$ -	\$	- \$ -
				\$ 85.00	\$	\$ -
Total net after-market Parts and Labor						\$ 1,003.20
BID PRICE TOTAL (Unit prices will prevail in the event of a pricing discrepancy):						\$ 25,156.30
Conveyance Fee (if applicable)						##### ### \$ -
Locate fee (holdback and FDAF)						\$ -
Total Fees						\$ -
Total Standard, Optional and Aftermarket Equip						each \$ 25,150.30
2 unit(s)						Grand Total before trade in \$ 50,300.60
Trade-In Allowance Information						
Year:	2007	Description:	Ford Taurus SE			\$ (1,000.00)
Miles:	60,450	VIN:	1FAPP53U07A137547			
Year:	2007	Description:	Ford Taurus SE			\$ (1,000.00)
Miles:	68,089	VIN:	1FAPP53U97A137546			
Year:		Description:				\$ -
Miles:		VIN:				
Total Trade in Allowance						\$ (2,000.00)
Grand Total all including Trade-ins						\$ 48,300.60
Name:	Norwalk, City of	Factory ordered vehicles.	QTY	EXTERIOR	INTERIOR	
FIN Code:	QQ243		2	Oxford White	Charcoal Black	
VIN:						
Signed _____			Date _____			

All specifications are subject to verification of manufacturer's published standard and optional equipment

AGENDA

SEPTEMBER 13, 2018

CLAIMS COMMITTEE MEETING

**REFUNDS PROCESSED CLAIMS COMMITTEE
REPORTED TO CLAIMS COMMITTEE**

APPROVED BY TAX COLLECTOR

<u>PAY TO:</u>	<u>BILL No & AMOUNT REFUNED</u>	<u>REASON</u>
AFENTOULIDES, ELETHERIOS	17-MV-301028 (\$29.49)	PRORATION
ARISTIZABAL-CASTRO, SINDY PAOLA	17-MV-303206 (\$13.45)	PRORATION
BAUER, KRISTIN D	16-MV-304702 (\$40.26)	PRORATION
BOHY, ANDRE P	17-MV-306453 (\$22.20)	PRORATION
BONANNI, PATRICIA A	17-MV-306548 (\$99.40)	PRORATION
BRAKMAN, BARBARA M	17-MV-307332 (\$67.56)	PRORATION
BRITO, YOLANDA EUDOSIA	17-MV-307332 (\$31.60)	PRORATION
BUILES SANCHEZ, AURA L	16-MV-307717 (\$93.16)	PRORATION
BURKE, RICHARD C	16-MV-307891 (\$45.39)	PRORATION
CANCHO-MONDRAGON HEBER O	16-MV-309668 (\$10.71)	PRORATION
CARROLL, JESSICA HOPE	16-MV-310380 (\$599.35)	ABATEMENT
CASTILLO, ERIC HAMOY	17-MV-310957 (\$126.88)	PRORATION
CHAHINE, ANDREI MICHAEL	17-MV-311981 (\$572.71)	PRORATION
CINQUEGRANA, GIORGIO	17-MV-312846 (\$170.95)	PRORATION
CORDERO, MARIA	17-MV-314148 (\$86.46)	PRORATION
CURCIO, LINDA ANN	17-MV-315232 (\$117.46)	PRORATION
CURTIN, ANDREW	17-MV-315278 (\$70.45)	OVERPAYMENT
DANE, CHRISTOPHER J	16-MV-315750 (\$248.51)	PRORATION
DAVIS, PAMELA ANN	17-MV-316313 (\$24.03)	PRORATION
DELACRUZ-CORDOVA, PEDRO	17-MV-316751 (\$16.71)	PRORATION
ESCOBAR, JOSE	17-MV-320753 (\$195.62)	PRORATION
ESTRID, DANIEL E	17-MV-320986 (\$44.44)	PRORATION
FIGDOR, DREW A	17-MV-322080 (\$15.28)	PRORATION

AGENDA

SEPTEMBER 13, 2017

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REPORTED TO CLAIMS COMMITTEE**

APPROVED BY TAX COLLECTOR

<u>PAY TO:</u>	<u>BILL No & AMOUNT REFUNED</u>	<u>REASON</u>
FINANCIAL SER VEH TRUST	17-MV-322495 (\$745.37)	PRORATIONS
(\$1,409.33)	17-MV-322702 (\$663.96)	PRORATIONS
FINANCIAL SER VEH TRUST	16-MV-322463 (\$245.43)	PRORATIONS
	16-MV-322327 (\$413.40)	PRORATIONS
(\$688.76)	16-MV-404695 (\$29.93)	PRORATIONS
GENOVESE, RUBIN A	17-MV-325599 (\$147.34)	PRORATION
GENTILE, DAVID	17-MV-325610 (\$36.44)	PRORATION
GOLD, MEREDITH L	17-MV-326406 (\$24.33)	PRORATION
GUCLU, HASAN VOLKAN	17-MV-327874 (\$117.97)	PRORATION
HAMEED, AAMIR	17-MV-328559 (\$30.96)	PRORATION
HAZARD, DONALD EVERETT	17-MV-329193 (\$17.21)	PRORATIONS
(\$52.59)	17-MV-329191 (\$35.38)	PRORATIONS
HINH, MATILDE M	17-MV-330170 (\$301.02)	PRORATION
HONDA LEASE TRUST	17-MV-330679 (\$61.60)	PRORATIONS
(\$123.20)	17-MV-331394 (\$61.60)	PRORATIONS
	17-MV-SEE BACK (\$979.50)	PRORATION
HYUNDAI LEASE	17-MV-335098 (\$203.82)	PRORATION
IMPERATI, VANESSA	17-MV-332781 (\$37.52)	PRORATION
IPD INC	17-MV-332986 (\$16.23)	PRORATION
JARUS, SHANNON L	16-MV-333462 (\$24.67)	PRORATION
JARED MANUFACTURING CO	17-MV-333494 (\$23.95)	PRORATION
JIMENEZ, LUIS	17-MV-333908 (\$120.87)	PRORATION
JUAREZ OLIVA, LUIS ALBERTO	17-MV-335346 (\$26.13)	PRORATION

AGENDA

SEPTEMBER 13, 2018

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<u>PAY TO:</u>	<u>BILL No & AMOUNT REFUNED</u>	<u>REASON</u>
JULIEN, WENDY LYNN	17-MV-335383 (\$18.18)	PRORATION
KARAVITIS, CONSTANTINE	17-MV-335721 (\$35.11)	PRORATION
KOENIG, ALISON HART	16-MV-336663 (\$96.15)	PRORATION
LCP CLEANING SERV LLC	17-MV-338689 (\$11.32)	PRORATION
LEEN, KELLY MICHELLE	16-MV-338713 (\$107.83)	PRORATION
LEGRAND, DEREK A	17-MV-338944 (\$35.84)	PRORATION
MALICKA, JOANNA	16-MV-341196 (\$33.62)	PRORATION
MANKO, JUDITH B	17-MV-341703 (\$150.27)	PRORATION
MARKS, PIET HEIN	17-MV-342013 (\$12.32)	PRORATION
MCHUGH, PAUL M	17-MV-343571 (\$13.36)	PRORATION
MENDEZ-CARAVANTE, DIGNA MABIZA	17-MV-344286 (\$19.73)	PRORATION
MONTE-HUNNARD, LORI ANN	17-MV-345716 (\$59.11)	PRORATION
MOOZA, WILLIAM RICHARD JR	17-MV-345946 (\$417.46)	PRORATION
MURO, KIMBERLY A	17-MV-346920 (\$100.89)	PRORATION
OPALINSKI, JOSEPH	17-MV-350116 (\$11.22)	PRORATION
PALADINO, MARY M	17-MV-350959 (\$183.00)	PRORATION
PALMER, ASTRID E	16-MV-350662 (\$280.61)	PRORATION
PARADA, CARLOS J	15-MV-349264 (\$296.89)	ABATEMENTS
	(\$545.91) 16-MV-350962 (\$249.02)	ABATEMENTS
PEREZ-MARTINEZ, EVER ISAI	16-MV-352098 (\$66.78)	PRORATION
PETTE, TIMOTHY P	16-MV-352505 (\$87.20)	PRORATION
RANDAZZO, GARY W	17-MV-354976 (\$12.47)	PRORATION
REHKAMP RICHARD W	17-MV-355288 (\$37.18)	PRORATION
ROMAN-MEJIA, MARIO RAFAEL	17-MV-357221 (\$74.85)	PRORATION

AGENDA

SEPTEMBER 13, 2018

CLAIMS COMMITTEE MEETING

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REPORTED TO CLAIMS COMMITTEE**

APPROVED BY TAX COLLECTOR

<u>PAY TO:</u>	<u>BILL No & AMOUNT REFUNED</u>	<u>REASON</u>
RUSSO, PETER G	17-MV-358147 (\$46.05)	PRORATION
SAENGPRACHATHANARAK, INTHIRA	16-MV-357944 (\$35.83)	PRORATION
SANTO, MATTHEW ANTHONY	16-MV-359268 (\$22.30)	PRORATION
SANTOS, SANDRA J	17-MV-359344 (\$117.97)	PRORATION
SAVIANO, BARBARA M	16-MV-359057 (\$66.64)	PRORATION
STORK, DIANE MARIE	17-MV-363365 (\$27.35)	PRORATION
SUCHSLAND, PAUL C	17-MV-363588 (\$22.90)	PRORATION
TAYLOR, FELICITY JANE	17-MV-364440 (\$62.73)	PRORATION
TOBY, GABEAU	17-MV-365440 (\$18.64)	PRORATION
TORRES, LUIS	17-MV-365789 (\$41.24)	PRORATIONS
	(\$78.33) 17-MV-365789 (\$37.09)	PRORATIONS
TORRES OLIVIA, FRANCISCO	17-MV-365809 (\$54.44)	PRORATION
TOYOTA LEASE TRUST	17-MV- SEE BACK UP (\$1,572.55)	PRORATIONS
TOYOTA LEASE TRUST	17-MV-SEE BACK UP (\$3,400.38)	PRORATIONS
TOYOTA LEASE TRUST	17-MV-SEE BACK UP (\$3,191.07)	PRORATIONS
TRUJILLO, JUAN CARLOS	17-MV-367337 (\$31.75)	PRORATION
UBS LEASING LT	16-MV-300748 (\$209.60)	PRORATION
UNION LEASING TRUST	17-MV-367800 (\$127.58)	PRORATION
VARGAS, YNOCENCIA A	17-MV-368836 (\$49.10)	PRORATION
VAULT TRUST	17-MV-368463 (\$356.98)	PRORATIONS
	(\$555.67) 17-MV-368608 (\$198.69)	PRORATIONS
VONA, CARLOS JR	16-MV-369807 (\$111.99)	PRORATION
VW CREDIT LEASING LTD	16-MV-370028 (\$200.25)	PRORATIONS
	(\$298.83) 16-MV-370336 (\$98.58)	PRORATIONS

CLAIMS COMMITTEE MEETING

REFUNDS PROCESSED CLAIMS COMMITTEE
REPORTED TO CLAIMS COMMITTEE

APPROVED BY TAX COLLECTOR

<u>PAY TO:</u>	<u>BILL No & AMOUNT REFUNED</u>	<u>REASON</u>
EURO-START INDUSTRIES INC	17-PP-201111 (\$779.35)	DUP.PAYMENT
 BROWN-JARRETT, LINDA ADD: 4 HILL CT UNIT 4A 1-45-47-4A	 17-RE-124435 (\$5,000)	 TAX SALE BID OVERPAYMEN
 CORELOGIC TAX SERVICE ADD: 184 GRUMAN AVE 5-32-16-0	 17-RE-115230 (\$4,217.64)	 PAID IN ERROR
 MANOUSOS ANTHONY & CAROL ADD: 110 WALL ST 1-36-48-0	 16-RE-116578 (\$1,361.47) 15-RE-116564 (\$1,255.12)	 ADJ SEWER USE ADJ SEWER USE
	(\$2,616.59)	
 NORTHEAST COMMUNITY CHURCH INC ADD: 185 EAST AVE 3-13-52-0	 16-RE-100101 (\$2,068.48)	 EXEMPT AS OF 5/18/18
 WELLS FASGO REAL ESTATE TAX SERVICE ADD: 37 ROWAYTON WOODS DR 5-80-200-3/39	 16-RE-122050 (\$2,127.88)	 OVERPAYMENT

CLAIMS COMMITTEE MEETING

REFUNDS PROCESSED CLAIMS COMMITTEE
REPORTED TO CLAIMS COMMITTEE

APPROVED BY TAX COLLECTOR

PAY TO:

BILL No & AMOUNT REFUNED

REASON

WHITAKER, JAMES + BARBARA
ADD: 18 TOD ROAD
5-21-291-0

17-RE-128961 (\$2,454.83)

OVERPAYMENT

HONDA LEASE

BILL #	PLATE #	VIN#	AMOUNT
17-330862	978ZBU	5J6RM4H31FL010300	\$ 122.82
17-330890	854ZHB	1HGCT1A38FA009682	\$ 135.54
17-331005	724XKH	2HKRM4H34FH605071	\$ 153.80
17-331394	8ATSF7	5J6RM4H39FL019858	\$ 61.60
17-331454	7ASJN0	1HGCR2F75FA002009	\$ 92.19
17-331460	4AKPR5	1HGCR2F77FA096913	\$ 92.19
17-331480	2ASWM5	19XFB2F51FE230097	\$ 118.64
17-330538	7ASUH7	19XFB2F51FE230097	\$ 141.12
17-330679	6AUETO	2HKRM4H37FH626965	\$ 61.60
TOTAL			\$ 979.50

TOYOTA LEASE TRUST

BILL #	PLATE #	VIN#	AMOUNT
17-366455	5AKRD9	JTHCF1D20E5014471	349.94
17-366567	7ASNP5	JTJBK1BA2F2476680	346.68
17-366667	2AUMG8	JTMRFREVE8FD115090	141.67
17-366712	3AVRJ2	JTHCF1D29F5026409	98.48
17-366834	7ARBV5	2T2BK1BA3FC291764	635.78
TOTAL			1572.55

TOYOTA LEASE TRUST

BILL #	PLATE #	VIN#	AMOUNT
16-366262	AB49929	5YFBURHEXEP088134	\$ 145.47
16-366374	7AGPD4	2T1BURHE3EC033945	\$ 124.79
16-366386	AC32608	5YFBURHEXEP130480	\$ 62.38
16-366433	6AHBT7	2T2BK1BA2EC245454	\$ 450.37
16-366462	9ALEW7	4T1BD1FK9EU108964	\$ 79.72
16-366463	831YYU	4T1BD1EB7EU028337	\$ 361.61
16-366478	733ZTB	JTHCF5C2XD5062213	\$ 256.84
16-366510	7AGKF3	JTMBFREV5ED052465	\$ 227.21
16-366536	7ANJX4	2T2BK1BA1FC286868	\$ 383.56
16-366588	2APAX8	JTHBK1GGXE2148050	\$ 354.80
16-366591	3AMAX9	JTJBK1BAXF2467225	\$ 638.99
16-366596	6AGKF5	2T3RFREV3EW132848	\$ 314.64
TOTAL			\$3,400.38

TOYOTA LEASE TRUST

BILL #	PLATE #	VIN#	AMOUNT
16-365561	6ABGE0	JTJBK1BA4F2479872	128.09
16-365674	3ASFL9	3TMLU4EN0FM175609	530.35
16-365762	3AJAE6	2T3BFREV1EW169012	259.95
16-365801	7AKUA1	5TDBKRFH1ES044856	344.89
16-365838	0AMXX0	JTEBU5JR3E5193287	461.72
16-366007	170YGC	2T3DFREV5FW282214	268.82
16-366138	8ALEW2	5TDJKRFH3ES055790	564.53
16-366199	CALQL8	5TFLU4EN2FX143772	159.17
16-366208	627YRS	5TDJK3DC1ES093071	152.33
16-366456	0AGMM4	JTMRFREV9D5019119	321.22
TOTAL			3191.07

OAK HILLS SALES ANALYSIS JUNE 2018

<u>Description</u>	<u>Jun-18</u>	<u>Jun-17</u>	<u>Inc/(Dec)</u>	<u>YTD FY18</u>	<u>YTD FY17</u>	<u>Inc/(Dec)</u>
Revenue Rounds	5,638	5,598	0.7%	34,837	33,954	2.6%
Barter Rounds	<u>278</u>	<u>305</u>	<u>-8.9%</u>	<u>2,291</u>	<u>2,172</u>	<u>5.5%</u>
Sub Total	5,916	5,903	0.2%	37,128	36,126	2.8%
Comp Rounds	<u>51</u>	<u>35</u>	<u>45.7%</u>	<u>557</u>	<u>482</u>	<u>15.6%</u>
Total All Rounds	5,967	5,938	0.5%	37,685	36,608	2.9%
Total Carts	3,453	3,177	8.7%	21,450	19,673	9.0%
Total Boards	110	90	22.2%	710	302	135.1%
Total Golf ID Cards	142	116	22.4%	1,600	1,790	-10.6%
Total Gift Cards	50	62	-19.4%	355	356	-0.3%
Total \$ Revenue Rounds	\$171,750	\$175,162	-1.9%	\$1,006,646	\$974,203	3.3%
Total Carts \$	\$57,277	\$50,038	14.5%	\$337,062	\$301,646	11.7%
Total Board \$	\$2,304	\$1,879	22.7%	\$13,969	\$6,475	115.7%
Total Golf ID Cards \$	\$11,227	\$9,040	24.2%	\$123,961	\$134,670	-8.0%
Total Gift Cards \$	\$4,420	\$5,240	-15.6%	\$27,765	\$27,086	2.5%
Rain Chks/Gift Cards Redeemed	-\$5,165	-\$5,664	-8.8%	-\$29,615	-\$27,258	8.6%
	\$241,813	\$235,695	2.6%	\$1,479,789	\$1,416,822	4.4%
\$ Revenue/Revenue Round	\$30.46	\$31.29	-2.6%	\$28.90	\$28.69	0.7%
Carts/Revenue Round	61.2%	56.8%	7.9%	61.6%	57.9%	6.3%
Cart \$/Revenue Round	\$10.16	\$8.94	13.7%	\$9.68	\$8.88	8.9%
Cart \$/Cart Round	\$16.59	\$15.75	5.3%	\$15.71	\$15.33	2.5%
Board \$/Board Round	\$20.95	\$20.87	0.4%	\$19.67	\$0.00	0.0%
ID Card \$/Card	\$79.06	\$77.93	1.5%	\$77.48	\$75.23	3.0%
Resident Adult 18 Rounds	1,578	1,339	17.8%	9,290	8,978	3.5%
Resident Senior 18 Rounds	1,206	1,133	6.4%	7,720	7,023	9.9%
Junior/Golf Team 18 Rounds	125	124	0.8%	1,119	1,055	6.1%
Golf League 18 Rounds	62	63	-1.6%	264	124	112.9%
Employee 18 Rounds	109	110	-0.9%	615	539	14.1%
Non Resident 18 Rounds	2,344	2,375	-1.3%	13,451	12,757	5.4%
Total 9 Hole Rounds	214	454	-52.9%	2,378	3,452	-31.1%
Resident Adult 18 Rounds \$	\$44,124	\$36,802	19.9%	\$255,618	\$240,623	6.2%
Resident Senior 18 Rounds \$	\$27,730	\$25,478	8.8%	\$173,743	\$153,003	13.6%
Junior/Golf Team 18 Rounds \$	\$2,196	\$2,265	-3.0%	\$17,108	\$16,789	1.9%
Golf League 18 Rounds	\$1,178	\$1,239	-4.9%	\$5,130	\$2,524	103.2%
Employee 18 Rounds \$	\$651	\$950	-31.5%	\$4,771	\$3,968	20.2%
Non Resident 18 Rounds \$	\$91,018	\$97,622	-6.8%	\$496,658	\$482,379	3.0%
Total 9 Hole Rounds \$	\$4,854	\$10,807	-55.1%	\$53,618	\$74,917	-28.4%
SR NONRES DISC	7	3	133.3%	110	122	-9.8%
NONRES DISCOUNT	3	1	200.0%	130	156	-16.7%
FAMILY REG	3	2	50.0%	19	31	-38.7%
CITY/OWNER REG	<u>3</u>	<u>3</u>	<u>0.0%</u>	<u>18</u>	<u>30</u>	<u>-40.0%</u>
Total	16	9	77.8%	277	339	-18.3%
GolfNow/TeeOff Rounds	186	151	23.2%	1707	895	90.7%
GolfNow/TeeOff Dollars	\$6,167	\$4,987	23.7%	\$50,567	\$38,919	29.9%
Dollars/Round	\$33.16	\$33.03	0.4%	\$29.62	\$43.48	-31.9%

OAK HILLS SALES ANALYSIS JUNE 2018 CALENDAR

<u>Description</u>	<u>Jun-18</u>	<u>Jun-17</u>	<u>Inc/(Dec)</u>	<u>YTD 2018</u>	<u>YTD 2017</u>	<u>Inc/(Dec)</u>
Revenue Rounds	5,638	5,598	0.7%	13,706	13,756	-0.4%
Barter Rounds	<u>278</u>	<u>305</u>	<u>-8.9%</u>	<u>827</u>	<u>809</u>	<u>2.2%</u>
Sub Total	5,916	5,903	0.2%	14,533	14,565	-0.2%
Comp Rounds	<u>51</u>	<u>35</u>	<u>45.7%</u>	<u>78</u>	<u>60</u>	<u>30.0%</u>
Total All Rounds	5,967	5,938	0.5%	14,611	14,625	-0.1%
Total Carts	3,453	3,177	8.7%	7,744	7,124	8.7%
Total Boards	110	90	22.2%	163	181	-9.9%
Total Golf ID Cards	142	116	22.4%	1,105	1,679	-34.2%
Total Gift Cards	50	62	-19.4%	105	124	-15.3%
Total \$ Revenue Rounds	\$171,750	\$175,162	-1.9%	\$387,491	\$400,263	-3.2%
Total Carts \$	\$57,277	\$50,038	14.5%	\$127,354	\$112,951	12.8%
Total Board \$	\$2,304	\$1,879	22.7%	\$3,431	\$4,080	-15.9%
Total Golf ID Cards \$	\$11,227	\$9,040	24.2%	\$87,161	\$126,135	-30.9%
Total Gift Cards \$	\$4,420	\$5,240	-15.6%	\$9,028	\$10,314	-12.5%
Rain Chks/Gift Cards Redeemed	-\$5,165	-\$5,664	-8.8%	-\$14,675	-\$14,628	0.3%
	\$241,813	\$235,695	2.6%	\$599,790	\$639,115	-6.2%
\$ Revenue/Revenue Round	\$30.46	\$31.29	-2.6%	\$28.27	\$29.10	-2.8%
Carts/Revenue Round	61.2%	56.8%	7.9%	56.5%	51.8%	9.1%
Cart \$/Revenue Round	\$10.16	\$8.94	13.7%	\$9.29	\$8.21	13.2%
Cart \$/Cart Round	\$16.59	\$15.75	5.3%	\$16.45	\$15.85	3.7%
Board \$/Board Round	\$20.95	\$0.00	0.0%	\$21.05	\$0.00	0.0%
ID Card \$/Card	\$79.06	\$77.93	1.5%	\$78.88	\$75.13	5.0%
Resident Adult 18 Rounds	1,578	1,339	17.8%	4,067	3,851	5.6%
Resident Senior 18 Rounds	1,206	1,133	6.4%	3,083	2,849	8.2%
Junior/Golf Team 18 Rounds	125	124	0.8%	498	534	-6.7%
Golf League 18 Rounds	62	63	-1.6%	132	124	6.5%
Empl 18 Rounds	109	110	-0.9%	254	232	9.5%
Non Resident 18 Rounds	2,344	2,375	-1.3%	5,282	5,117	3.2%
Total 9 Hole Rounds	214	454	-52.9%	390	1,049	-62.8%
Resident Adult 18 Rounds \$	\$44,124	\$36,802	19.9%	\$108,076	\$104,479	3.4%
Resident Senior 18 Rounds \$	\$27,730	\$25,478	8.8%	\$67,805	\$63,928	6.1%
Junior/Golf Team 18 Rounds \$	\$2,196	\$2,265	-3.0%	\$5,968	\$6,973	-14.4%
Golf League 18 Rounds	\$1,178	\$1,239	-4.9%	\$2,508	\$2,524	-0.6%
Empl 18 Rounds \$	\$651	\$950	-31.5%	\$1,666	\$1,973	-15.6%
Non Resident 18 Rounds \$	\$91,018	\$97,622	-6.8%	\$192,534	\$196,447	-2.0%
Total 9 Hole Rounds \$	\$4,854	\$10,807	-55.1%	\$8,934	\$23,940	-62.7%
SR NONRES DISC	7	3	133.3%	60	121	-50.4%
NONRES DISCOUNT	3	1	200.0%	77	156	-50.6%
FAMILY REG	3	2	50.0%	16	29	-44.8%
CITY/OWNER REG	<u>3</u>	<u>3</u>	<u>0.0%</u>	<u>13</u>	<u>28</u>	<u>-53.6%</u>
Total	16	9	77.8%	166	334	-50.3%
GolfNow Rounds	186	151	23.2%	509	384	32.6%
GolfNow Dollars	\$6,167	\$4,987	23.7%	\$14,709	\$12,417	18.5%
Dollars/Round	\$33.16	\$33.03	0.4%	\$28.90	\$32.34	-10.6%

OAK HILLS PARK AUTHORITY
Balance Sheet FY18
As of June 30, 2018

	Total			
	As of Jun 30, 2018	As of Jun 30, 2017 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
1000 Cash				
1021 NBT Money Market	103,312.92	186,671.95	-83,359.03	-44.66%
1022 NBT Payment Account	-49,286.27	-20,370.56	-28,915.71	-141.95%
1023 NBT Rent Escrow Sec Apt Right	1,351.00	1,351.00	0.00	0.00%
1050 Petty	1,400.00	1,400.00	0.00	0.00%
Total 1000 Cash	\$ 56,777.65	\$ 169,052.39	-\$ 112,274.74	-66.41%
Total Bank Accounts	\$ 56,777.65	\$ 169,052.39	-\$ 112,274.74	-66.41%
Accounts Receivable				
1201 Accounts Receivable	2,457.73	2,550.00	-92.27	-3.62%
Total Accounts Receivable	\$ 2,457.73	\$ 2,550.00	-\$ 92.27	-3.62%
Other Current Assets				
1100 Inventory	72,598.46	67,669.78	4,928.68	7.28%
1200 Receivables	8,501.22	0.00	8,501.22	100.00%
1300 Prepaid Expenses	28,463.36	34,773.99	-6,310.63	-18.15%
Total Other Current Assets	\$ 109,563.04	\$ 102,443.77	\$ 7,119.27	6.95%
Total Current Assets	\$ 168,798.42	\$ 274,046.16	-\$ 105,247.74	-38.41%
Fixed Assets				
1500 Fixed Assets				
1505 Machinery and Equipment	1,014,651.48	913,442.02	101,209.46	11.08%
1510 Accumulated Depreciation/Amort.	-3,227,737.88	-2,991,403.28	-236,334.60	-7.90%
1561 Park Improvements	1,735,612.87	1,735,612.87	0.00	0.00%
1562 Restaurant	2,277,134.66	2,277,134.66	0.00	0.00%
Total 1500 Fixed Assets	\$ 1,799,661.13	\$ 1,934,786.27	-\$ 135,125.14	-6.98%
Total Fixed Assets	\$ 1,799,661.13	\$ 1,934,786.27	-\$ 135,125.14	-6.98%
TOTAL ASSETS	\$ 1,968,459.55	\$ 2,208,832.43	-\$ 240,372.88	-10.88%
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 *Accounts Payable	49,502.28	56,666.84	-7,164.56	-12.64%
Total Accounts Payable	\$ 49,502.28	\$ 56,666.84	-\$ 7,164.56	-12.64%
Other Current Liabilities				
2010 Accounts Payable - Payroll	28,394.44	0.00	28,394.44	100.00%
2050 Accounts Payable-Tennis Revenue	4,325.00	6,830.00	-2,505.00	-36.68%
2051 Accounts Payable - OHMGA Revenue	400.00	220.00	180.00	81.82%
2052 Accounts Payable - F&B Revenue	543.00	0.00	543.00	100.00%

2100 Accrued Payroll	2,903.18	41,976.05	-39,072.87	-93.08%
2104 Accrued retirement contribution	21.35	1,260.39	-1,239.04	-98.31%
2105 Accrued Vacation Pay	21,021.59	17,787.48	3,234.11	18.18%
2106 Accrued Sick Leave Pay	0.00	30,804.51	-30,804.51	-100.00%
2200 Accrued Expenses	39,323.36	29,794.22	9,529.14	31.98%
2210 Security Deposit-Entrance House				
2212 Security Dep - Apt 2 Right	1,350.00	1,350.00	0.00	0.00%
Total 2210 Security Deposit-Entrance House	\$ 1,350.00	\$ 1,350.00	\$ 0.00	0.00%
2230 NBT Credit Line	140,000.00	80,000.00	60,000.00	75.00%
2250 Deferred Revenue				
2251 Tournament Deposits	1,100.00	600.00	500.00	83.33%
2253 Deferred Tennis Revenue	6,666.66	12,000.00	-5,333.34	-44.44%
2254 Other Deferred	0.00	10,595.37	-10,595.37	-100.00%
Total 2250 Deferred Revenue	\$ 7,766.66	\$ 23,195.37	-\$ 15,428.71	-66.52%
2400 Cart Sales Tax Due	3,558.00	3,096.28	461.72	14.91%
2500 Interest due City of Norwalk				
2501 Bond Due to City of Norwalk	43,721.63	43,721.63	0.00	0.00%
2503 150k Capital Debt	1,243.31	1,478.27	-234.96	-15.89%
2504 150k Operating Debt	1,491.96	1,773.92	-281.96	-15.89%
Total 2500 Interest due City of Norwalk	\$ 46,456.90	\$ 46,973.82	-\$ 516.92	-1.10%
Total Other Current Liabilities	\$ 296,063.48	\$ 283,288.12	\$ 12,775.36	4.51%
Total Current Liabilities	\$ 345,565.76	\$ 339,954.96	\$ 5,610.80	1.65%
Long-Term Liabilities				
2701 Consolidated City Debt	2,034,195.80	2,034,195.80	0.00	0.00%
2730 Capital Debt (150k)	78,523.93	93,361.74	-14,837.81	-15.89%
2731 Operating Expense Debt (150k)	78,526.47	93,364.28	-14,837.81	-15.89%
2763 Wells Fargo Toro Utility	0.00	9,602.78	-9,602.78	-100.00%
2764 NBT Truck Loan	10,687.10	16,358.48	-5,671.38	-34.67%
2765 Deere Credit Inc. Progator Sprayer	13,946.87	21,134.07	-7,187.20	-34.01%
2766 Wells Fargo Eq Bandit Chipper	9,107.59	12,583.00	-3,475.41	-27.62%
2767 Deere Credit, Inc. Sweeper Vac	12,631.31	17,314.80	-4,683.49	-27.05%
2768 Deere Credit Inc. Greens Roller	9,937.98	12,979.00	-3,041.02	-23.43%
2769 Deere Credit, Inc. Gator	1.04	1,781.32	-1,780.28	-99.94%
2770 Deere Credit Inc. Hybrid Mower	12,126.26	17,818.70	-5,692.44	-31.95%
2771 Yard Card-Skid Mount	1,718.81	3,193.24	-1,474.43	-46.17%
2772 Wells Fargo 2017 Aera-Vator	3,961.08	5,015.88	-1,054.80	-21.03%
2773 DLL Finance Club Car CA550G Utility Cart	6,708.50	0.00	6,708.50	100.00%
2774 Wells - Sod Cutter, Progator, 3500-D Groundsmaster	60,906.48	0.00	60,906.48	100.00%
2775 Deere Credit, Inc. Hybrid Mower	27,428.37	0.00	27,428.37	100.00%
Total Long-Term Liabilities	\$ 2,360,407.59	\$ 2,338,703.09	\$ 21,704.50	0.93%
Total Liabilities	\$ 2,705,973.35	\$ 2,678,658.05	\$ 27,315.30	1.02%
Equity				
3000 Fund Balance				
3010 Fund Balance - Beginning	-42,873.28	-42,873.28	0.00	0.00%
Total 3000 Fund Balance	-\$ 42,873.28	-\$ 42,873.28	\$ 0.00	0.00%
3500 Reserves				
3550 Reserve for Contingencies	405,368.10	405,368.10	0.00	0.00%

Total 3500 Reserves	\$ 405,368.10	\$ 405,368.10	\$ 0.00	0.00%
3900 Retained Earnings	-832,320.44	-627,977.01	-204,343.43	-32.54%
Net Income	-267,688.18	-204,343.43	-63,344.75	-31.00%
Total Equity	-\$ 737,513.80	-\$ 469,825.62	-\$ 267,688.18	-56.98%
TOTAL LIABILITIES AND EQUITY	\$ 1,968,459.55	\$ 2,208,832.43	-\$ 240,372.88	-10.88%

OAK HILLS PARK AUTHORITY
P&L - Current Month Vs. Prior Year Month
June 2018

	Total			
	Jun 2018	Jun 2017 (PY)	Change	% Change
Income				
4000 REVENUES				
4001 Golf Revenue				
4010 Golf Fees	159,932.81	147,473.55	12,459.26	8.45%
4020 I.D. Cards	12,077.00	9,340.00	2,737.00	29.30%
4030 Tournament Fees	17,052.00	31,992.00	-14,940.00	-46.70%
4050 Cart Revenue	53,860.00	42,345.34	11,514.66	27.19%
4055 GolfBoard Revenue	2,166.00	6,475.00	-4,309.00	-66.55%
4060 Golf Revenue - Gift Certif.	4,420.00	5,240.00	-820.00	-15.65%
4070 Gift & Rain Checks Redeemed	-5,166.00	-5,664.00	498.00	8.79%
Total 4001 Golf Revenue	\$ 244,341.81	\$ 237,201.89	\$ 7,139.92	3.01%
4100 Tennis Revenue	5,000.00	10,000.00	-5,000.00	-50.00%
4200 Rental Income	1,350.00	1,350.00	0.00	0.00%
4300 Investment Income	6.71	14.04	-7.33	-52.21%
4400 Misc. Income	11,340.85	-1,133.86	12,474.51	1100.18%
4600 Restaurant Income	0.50	6,000.00	-5,999.50	-99.99%
4700 Advertising Revenue	0.00	0.00	0.00	0.00%
Total 4000 REVENUES	\$ 262,039.67	\$ 253,432.07	\$ 8,607.60	3.40%
Total Income	\$ 262,039.67	\$ 253,432.07	\$ 8,607.60	3.40%
Gross Profit	\$ 262,039.67	\$ 253,432.07	\$ 8,607.60	3.40%
Expenses				
5000 PERSONNEL EXPENSE				
5010 Management Salary	8,581.57	11,010.08	-2,428.51	-22.06%
5030 Operations	25,928.27	26,448.06	-519.79	-1.97%
5040 Operations O/T	144.97	104.29	40.68	39.01%
5050 Course Personnel	19,836.68	17,374.44	2,462.24	14.17%
5060 Course Personnel O/T	96.07	37.96	58.11	153.08%
5070 Seasonal Personnel	16,404.35	16,035.53	368.82	2.30%
5080 Seasonal Personnel O/T	36.06	-80.30	116.36	144.91%
5120 Payroll Adjustments	-25,895.65	0.00	-25,895.65	100.00%
Total 5000 PERSONNEL EXPENSE	\$ 45,132.32	\$ 70,930.06	-\$ 25,797.74	-36.37%
5200 EMPLOYEE BENEFITS				
5210 Payroll Taxes	3,415.72	5,518.10	-2,102.38	-38.10%
5230 State Unemployment	2,472.74	2,769.88	-297.14	-10.73%
5250 Health Insurance	3,559.17	3,890.69	-331.52	-8.52%
5260 Workmans Compensation	2,600.69	6,248.86	-3,648.17	-58.38%
5270 Retirement Plans	639.37	670.22	-30.85	-4.60%
Total 5200 EMPLOYEE BENEFITS	\$ 12,687.69	\$ 19,097.75	-\$ 6,410.06	-33.56%
5400 ADMINISTRATIVE EXPENSES				
5420 Telephone	978.39	530.47	447.92	84.44%

5430 Professional Fees	9,000.00	-2,125.00	11,125.00	623.53%
5436 Advertising	987.77	983.18	4.59	0.47%
5440 Office Expense	1,334.64	-2,358.31	3,692.95	156.59%
5441 Bank Charges	29.60	29.15	0.45	1.54%
5442 Credit Card Fees	4,818.07	8,110.81	-3,292.74	-40.60%
5445 Postage	0.00	16.35	-16.35	-100.00%
5450 Training and Dues	714.00	0.00	714.00	100.00%
5461 Authority Secretarial Services	280.00	140.00	140.00	100.00%
5469 Other Outside Services	632.50	514.05	118.45	23.04%
5470 Other Administrative	971.05	-2,449.29	3,420.34	139.65%
5471 Charitable Contributions	0.00	400.00	-400.00	-100.00%
5480 Utilities	6,504.43	5,941.13	563.30	9.48%
5490 Water	0.00	-682.88	682.88	100.00%
5499 Bad Debt Expense	-17,500.00	0.00	-17,500.00	100.00%
5500 Liability Insurance	4,068.67	2,462.14	1,606.53	65.25%
5520 Interest Expense	1,903.71	2,924.62	-1,020.91	-34.91%
Total 5400 ADMINISTRATIVE EXPENSES	\$ 14,722.83	\$ 14,436.42	\$ 286.41	1.98%
5600 SALES AND OPERATIONS				
5620 Clubhouse / Pro Shop Maintenance	0.00	2,459.34	-2,459.34	-100.00%
5640 Golf Pro Supplies	0.00	5,501.76	-5,501.76	-100.00%
5680 Golf Pro Work Clothes	1,907.33	1,357.94	549.39	40.46%
Total 5600 SALES AND OPERATIONS	\$ 1,907.33	\$ 9,319.04	-\$ 7,411.71	-79.53%
5700 PARK MAINTENANCE				
5710 Water	5,740.65	2,846.56	2,894.09	101.67%
5720 Heating Fuel	185.39	-1,162.49	1,347.88	115.95%
5730 Grounds Maintenance	3,898.68	1,112.25	2,786.43	250.52%
5740 Tree Maintenance	0.00	2,250.00	-2,250.00	-100.00%
5750 Agriculture and Chemicals				
5751 Agriculture&Chemicals-Purchased	340.76	7,527.50	-7,186.74	-95.47%
5752 Agriculture/Chemicals Utilized	13,756.21	15,507.70	-1,751.49	-11.29%
Total 5750 Agriculture and Chemicals	\$ 14,096.97	\$ 23,035.20	-\$ 8,938.23	-38.80%
5760 Irrigation Maintenance	2,782.80	1,227.04	1,555.76	126.79%
5770 Consumable Tools	0.00	-541.11	541.11	100.00%
5780 Tee and Green Supplies	365.69	0.00	365.69	100.00%
5800 Equipment Maintenance	1,658.79	1,829.44	-170.65	-9.33%
5820 Building Maintenance	529.03	14.68	514.35	3503.75%
5840 Small Equipment	0.00	27.78	-27.78	-100.00%
5860 Gasoline/Diesel Fuel	761.30	0.00	761.30	100.00%
5880 Employee work clothes	686.32	-488.85	1,175.17	240.39%
Total 5700 PARK MAINTENANCE	\$ 30,705.62	\$ 30,150.50	\$ 555.12	1.84%
6000 CART EXPENSE				
6010 Cart Lease Expense	16,116.00	6,727.18	9,388.82	139.57%
6015 Board Lease Expense	2,529.41	7,838.23	-5,308.82	-67.73%
6020 Electricity	1,773.94	2,019.31	-245.37	-12.15%
6030 Maintenance	683.01	0.00	683.01	100.00%
6050 Cart Insurance	400.00	400.00	0.00	0.00%
Total 6000 CART EXPENSE	\$ 21,502.36	\$ 16,984.72	\$ 4,517.64	26.60%

Total Expenses	\$ 126,658.15	\$ 160,918.49	-\$ 34,260.34	-21.29%
Net Operating Income	\$ 135,381.52	\$ 92,513.58	\$ 42,867.94	46.34%
Other Expenses				
8000 Depreciation/Amortization	19,694.55	38,804.31	-19,109.76	-49.25%
8001 Capital projects				
8100 Capital Projects - Cash	13,576.48	-10,757.98	24,334.46	226.20%
Total 8001 Capital projects	\$ 13,576.48	-\$ 10,757.98	\$ 24,334.46	226.20%
8002 Bond to City	4,372.16	411.81	3,960.35	961.69%
8004 Capital Debt to City	124.33	-101.12	225.45	222.95%
8005 Operating Debt to City	124.33	-354.69	479.02	135.05%
8006 Disposed Assets	0.00	-3,000.00	3,000.00	100.00%
Total Other Expenses	\$ 37,891.85	\$ 25,002.33	\$ 12,889.52	51.55%
Net Other Income	-\$ 37,891.85	-\$ 25,002.33	-\$ 12,889.52	-51.55%
Net Income	\$ 97,489.67	\$ 67,511.25	\$ 29,978.42	44.41%

OAK HILLS PARK AUTHORITY
P&L - Current YTD Vs. Prior YTD
July 2017 - June 2018

	Total			
	Jul 2017 - Jun 2018	Jun 2017 (PY)	Change	% Change
Income				
4000 REVENUES				
4001 Golf Revenue				
4010 Golf Fees	990,587.81	895,761.90	94,825.91	10.59%
4020 I.D. Cards	123,746.00	135,415.00	-11,669.00	-8.62%
4030 Tournament Fees	60,564.00	84,308.00	-23,744.00	-28.16%
4050 Cart Revenue	317,444.00	285,222.34	32,221.66	11.30%
4055 GolfBoard Revenue	13,058.00	6,475.00	6,583.00	101.67%
4060 Golf Revenue - Gift Certif.	27,585.00	26,825.00	760.00	2.83%
4070 Gift & Rain Checks Redeemed	-29,435.00	-27,240.00	-2,195.00	-8.06%
Total 4001 Golf Revenue	\$ 1,503,549.81	\$ 1,406,767.24	\$ 96,782.57	6.88%
4100 Tennis Revenue	40,088.00	47,000.00	-6,912.00	-14.71%
4200 Rental Income	16,200.00	16,200.00	0.00	0.00%
4300 Investment Income	161.21	266.19	-104.98	-39.44%
4400 Misc. Income	11,384.23	5,173.58	6,210.65	120.05%
4600 Restaurant Income	39,000.50	72,000.00	-32,999.50	-45.83%
4700 Advertising Revenue	200.00	3,600.00	-3,400.00	-94.44%
Total 4000 REVENUES	\$ 1,610,583.75	\$ 1,551,007.01	\$ 59,576.74	3.84%
Total Income	\$ 1,610,583.75	\$ 1,551,007.01	\$ 59,576.74	3.84%
Gross Profit	\$ 1,610,583.75	\$ 1,551,007.01	\$ 59,576.74	3.84%
Expenses				
5000 PERSONNEL EXPENSE				
5010 Management Salary	144,908.39	155,901.25	-10,992.86	-7.05%
5030 Operations	162,867.12	158,272.64	4,594.48	2.90%
5040 Operations O/T	1,039.14	2,342.24	-1,303.10	-55.63%
5050 Course Personnel	302,237.47	294,388.41	7,849.06	2.67%
5060 Course Personnel O/T	1,243.58	1,252.18	-8.60	-0.69%
5070 Seasonal Personnel	132,781.97	126,415.87	6,366.10	5.04%
5080 Seasonal Personnel O/T	1,463.02	1,485.52	-22.50	-1.51%
5120 Payroll Adjustments	-25,895.65	0.00	-25,895.65	-100.00%
Total 5000 PERSONNEL EXPENSE	\$ 720,645.04	\$ 740,058.11	-\$ 19,413.07	-2.62%
5200 EMPLOYEE BENEFITS				
5210 Payroll Taxes	55,243.43	56,433.25	-1,189.82	-2.11%
5230 State Unemployment	21,523.39	25,114.28	-3,590.89	-14.30%
5250 Health Insurance	49,900.24	52,028.16	-2,127.92	-4.09%
5260 Workmans Compensation	15,826.26	17,605.36	-1,779.10	-10.11%
5270 Retirement Plans	7,516.12	5,523.62	1,992.50	36.07%
Total 5200 EMPLOYEE BENEFITS	\$ 150,009.44	\$ 156,704.67	-\$ 6,695.23	-4.27%
5400 ADMINISTRATIVE EXPENSES				

5420 Telephone	7,689.08	6,318.02	1,371.06	21.70%
5430 Professional Fees	45,390.14	24,000.00	21,390.14	89.13%
5436 Advertising	14,431.45	11,016.20	3,415.25	31.00%
5440 Office Expense	12,893.64	14,668.02	-1,774.38	-12.10%
5441 Bank Charges	314.00	619.24	-305.24	-49.29%
5442 Credit Card Fees	29,292.79	26,056.04	3,236.75	12.42%
5445 Postage	217.44	205.55	11.89	5.78%
5450 Training and Dues	4,214.00	4,946.45	-732.45	-14.81%
5461 Authority Secretarial Services	3,020.00	2,580.00	440.00	17.05%
5469 Other Outside Services	4,396.75	3,488.35	908.40	26.04%
5470 Other Administrative	6,387.55	8,316.99	-1,929.44	-23.20%
5471 Charitable Contributions	700.00	400.00	300.00	75.00%
5480 Utilities	39,126.84	35,626.81	3,500.03	9.82%
5490 Water	0.00	0.00	0.00	0.00%
5499 Bad Debt Expense	50.00	0.00	50.00	100.00%
5500 Liability Insurance	47,736.28	43,102.00	4,634.28	10.75%
5520 Interest Expense	10,031.42	8,287.94	1,743.48	21.04%
Total 5400 ADMINISTRATIVE EXPENSES	\$ 225,891.38	\$ 189,631.61	\$ 36,259.77	19.12%
5600 SALES AND OPERATIONS				
5620 Clubhouse / Pro Shop Maintenance	0.00	2,459.34	-2,459.34	-100.00%
5640 Golf Pro Supplies	208.52	5,501.76	-5,293.24	-96.21%
5680 Golf Pro Work Clothes	1,907.33	1,357.94	549.39	40.46%
Total 5600 SALES AND OPERATIONS	\$ 2,115.85	\$ 9,319.04	-\$ 7,203.19	-77.30%
5700 PARK MAINTENANCE				
5710 Water	50,970.67	56,617.56	-5,646.89	-9.97%
5720 Heating Fuel	11,591.64	9,492.52	2,099.12	22.11%
5730 Grounds Maintenance	24,148.01	16,797.11	7,350.90	43.76%
5740 Tree Maintenance	1,930.00	6,690.00	-4,760.00	-71.15%
5750 Agriculture and Chemicals				
5751 Agriculture&Chemicals-Purchased	88,610.76	82,118.56	6,492.20	7.91%
5752 Agriculture/Chemicals Utilized	-4,928.68	14,307.65	-19,236.33	-134.45%
Total 5750 Agriculture and Chemicals	\$ 83,682.08	\$ 96,426.21	-\$ 12,744.13	-13.22%
5760 Irrigation Maintenance	13,476.99	11,913.01	1,563.98	13.13%
5770 Consumable Tools	1,507.09	1,805.21	-298.12	-16.51%
5780 Tee and Green Supplies	3,563.94	3,403.85	160.09	4.70%
5795 Janitorial Supplies	122.23	814.95	-692.72	-85.00%
5800 Equipment Maintenance	28,682.37	26,802.20	1,880.17	7.01%
5820 Building Maintenance	19,756.87	20,452.99	-696.12	-3.40%
5840 Small Equipment	1,035.89	2,353.29	-1,317.40	-55.98%
5860 Gasoline/Diesel Fuel	11,553.72	9,946.52	1,607.20	16.16%
5880 Employee work clothes	813.17	576.37	236.80	41.08%
Total 5700 PARK MAINTENANCE	\$ 252,834.67	\$ 264,091.79	-\$ 11,257.12	-4.26%
6000 CART EXPENSE				
6010 Cart Lease Expense	104,856.00	67,699.03	37,156.97	54.89%
6015 Board Lease Expense	15,176.46	7,838.23	7,338.23	93.62%
6020 Electricity	12,868.65	12,273.53	595.12	4.85%
6030 Maintenance	4,453.19	12,677.77	-8,224.58	-64.87%

6050 Cart Insurance	4,800.00	4,800.00	0.00	0.00%
6060 Misc. Cart Expense	0.00	531.10	-531.10	-100.00%
Total 6000 CART EXPENSE	\$ 142,154.30	\$ 105,819.66	\$ 36,334.64	34.34%
Total Expenses	\$ 1,493,650.68	\$ 1,465,624.88	\$ 28,025.80	1.91%
Net Operating Income	\$ 116,933.07	\$ 85,382.13	\$ 31,550.94	36.95%
Other Expenses				
8000 Depreciation/Amortization	236,334.60	236,334.61	-0.01	0.00%
8001 Capital projects				
8100 Capital Projects - Cash	92,789.81	0.00	92,789.81	100.00%
8101 Capital Projects - Financed	0.00	0.00	0.00	0.00%
Total 8001 Capital projects	\$ 92,789.81	\$ 0.00	\$ 92,789.81	
8002 Bond to City	52,465.92	52,797.00	-331.08	-0.63%
8004 Capital Debt to City	1,538.96	1,820.03	-281.07	-15.44%
8005 Operating Debt to City	1,491.96	1,773.92	-281.96	-15.89%
8006 Disposed Assets	0.00	-3,000.00	3,000.00	100.00%
Total Other Expenses	\$ 384,621.25	\$ 289,725.56	\$ 94,895.69	32.75%
Net Other Income	-\$ 384,621.25	-\$ 289,725.56	-\$ 94,895.69	-32.75%
Net Income	-\$ 267,688.18	-\$ 204,343.43	-\$ 63,344.75	-31.00%

July 2018 Financial Commentary

Balance Sheet

Cash is lower than the prior year by \$60k, Accounts Payable and accrued expenses are higher by \$13k, bank loan is \$70k higher and unpaid Bond principal is \$79k vs \$0 last year offset by higher Accounts Receivable of \$20k. This leaves us at a net deficit cash position of \$202k.

July Month vs Prior Year Month

Golf Revenue is lower than the prior year month by \$7k driven by green fees. In addition, other revenue is down by \$11k due to restaurant rent (\$6k) and lower tennis revenues (\$5k) per month.

Personnel and employee benefits expenses are \$1k lower compared to prior year month.

Administrative expenses are flat.

Sales & Operations is \$4k higher than prior year month due to repairs and maintenance on the Clubhouse / restaurant equipment.

Park Maintenance is \$1k lower than prior year month.

Cart Expenses are \$6k higher than prior year month which includes \$2k in shipping costs to return half of our GolfBoard fleet (4 units). This is a one-time charge and we will start seeing \$1.2k lower lease costs going forward.

Operating Income is \$26k lower than the prior year month attributable to unfavorable revenue of \$18k and unfavorable expenses of \$8k.

OAK HILLS PARK AUTHORITY
Balance Sheet FY18
As of July 31, 2018

	Total			
	As of Jul 31, 2018	As of Jul 31, 2017 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
1000 Cash				
1021 NBT Money Market	93,542.08	178,806.94	-85,264.86	-47.69%
1022 NBT Payment Account	-46,143.23	-71,717.25	25,574.02	35.66%
1023 NBT Rent Escrow Sec Apt Right	1,351.00	1,351.00	0.00	0.00%
1050 Petty	1,400.00	1,400.00	0.00	0.00%
Total 1000 Cash	\$ 50,149.85	\$ 109,840.69	-\$ 59,690.84	-54.34%
Total Bank Accounts	\$ 50,149.85	\$ 109,840.69	-\$ 59,690.84	-54.34%
Accounts Receivable				
1201 Accounts Receivable	10,960.95	2,550.00	8,410.95	329.84%
Total Accounts Receivable	\$ 10,960.95	\$ 2,550.00	\$ 8,410.95	329.84%
Other Current Assets				
1100 Inventory	62,596.46	54,309.78	8,286.68	15.26%
1200 Receivables	11,624.48	0.00	11,624.48	100.00%
1300 Prepaid Expenses	30,913.74	34,505.12	-3,591.38	-10.41%
Total Other Current Assets	\$ 105,136.68	\$ 88,814.90	\$ 16,321.78	18.38%
Total Current Assets	\$ 166,247.48	\$ 201,205.59	-\$ 34,958.11	-17.37%
Fixed Assets				
1500 Fixed Assets				
1505 Machinery and Equipment	1,014,651.48	913,442.02	101,209.46	11.08%
1510 Accumulated Depreciation/Amort.	-3,247,432.43	-3,009,360.58	-238,071.85	-7.91%
1561 Park Improvements	1,735,612.87	1,735,612.87	0.00	0.00%
1562 Restaurant	2,277,134.66	2,277,134.66	0.00	0.00%
Total 1500 Fixed Assets	\$1,779,966.58	\$1,916,828.97	-\$136,862.39	-7.14%
Total Fixed Assets	\$1,779,966.58	\$1,916,828.97	-\$136,862.39	-7.14%
TOTAL ASSETS	\$1,946,214.06	\$2,118,034.56	-\$171,820.50	-8.11%
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 *Accounts Payable	23,408.67	30,937.80	-7,529.13	-24.34%
Total Accounts Payable	\$ 23,408.67	\$ 30,937.80	-\$ 7,529.13	-24.34%
Other Current Liabilities				
2010 Accounts Payable - Payroll	29,849.30	0.00	29,849.30	100.00%
2050 Accounts Payable-Tennis Revenue	280.00	865.00	-585.00	-67.63%
2051 Accounts Payable - OHMGA Revenue	240.00	745.00	-505.00	-67.79%
2100 Accrued Payroll	24,383.22	20,827.00	3,556.22	17.08%
2104 Accrued retirement contribution	1,516.29	1,341.51	174.78	13.03%
2105 Accrued Vacation Pay	21,968.97	19,181.31	2,787.66	14.53%

2106 Accrued Sick Leave Pay	0.00	31,253.68	-31,253.68	-100.00%
2200 Accrued Expenses	47,878.89	31,287.30	16,591.59	53.03%
2210 Security Deposit-Entrance House				
2212 Security Dep - Apt 2 Right	1,350.00	1,350.00	0.00	0.00%
Total 2210 Security Deposit-Entrance House	\$ 1,350.00	\$ 1,350.00	\$ 0.00	0.00%
2230 NBT Credit Line	70,000.00	0.00	70,000.00	100.00%
2250 Deferred Revenue				
2251 Tournament Deposits	1,100.00	1,600.00	-500.00	-31.25%
2253 Deferred Tennis Revenue	10,000.00	2,000.00	8,000.00	400.00%
2254 Other Deferred	1,350.00	10,595.37	-9,245.37	-87.26%
Total 2250 Deferred Revenue	\$ 12,450.00	\$ 14,195.37	-\$ 1,745.37	-12.30%
2400 Cart Sales Tax Due	3,881.00	3,670.28	210.72	5.74%
2500 Interest due City of Norwalk				
2501 Bond Due to City of Norwalk	43,721.63	48,093.79	-4,372.16	-9.09%
2503 150k Capital Debt	1,243.31	1,626.10	-382.79	-23.54%
2504 150k Operating Debt	1,491.96	124.33	1,367.63	1100.00%
Total 2500 Interest due City of Norwalk	\$ 46,456.90	\$ 49,844.22	-\$ 3,387.32	-6.80%
Total Other Current Liabilities	\$ 260,254.57	\$ 174,560.67	\$ 85,693.90	49.09%
Total Current Liabilities	\$ 283,663.24	\$ 205,498.47	\$ 78,164.77	38.04%
Long-Term Liabilities				
2701 Consolidated City Debt	2,034,195.80	2,034,195.80	0.00	0.00%
2730 Capital Debt (150k)	78,523.93	93,361.74	-14,837.81	-15.89%
2731 Operating Expense Debt (150k)	78,526.47	78,526.47	0.00	0.00%
2763 Wells Fargo Toro Utility	0.00	4,811.73	-4,811.73	-100.00%
2764 NBT Truck Loan	10,197.97	15,897.71	-5,699.74	-35.85%
2765 Deere Credit Inc. Progator Sprayer	13,334.88	20,140.48	-6,805.60	-33.79%
2766 Wells Fargo Eq Bandit Chipper	8,803.13	12,305.56	-3,502.43	-28.46%
2767 Deere Credit, Inc. Sweeper Vac	11,787.96	16,488.03	-4,700.07	-28.51%
2768 Deere Credit Inc. Greens Roller	9,384.24	12,436.03	-3,051.79	-24.54%
2769 Deere Credit, Inc. Gator	1.04	1,484.05	-1,483.01	-99.93%
2770 Deere Credit Inc. Hybrid Mower	11,113.64	17,230.67	-6,117.03	-35.50%
2771 Yard Card-Skid Mount	1,604.23	2,979.19	-1,374.96	-46.15%
2772 Wells Fargo 2017 Aera-Vator	3,873.18	4,927.98	-1,054.80	-21.40%
2773 DLL Finance Club Car CA550G Utility Cart	6,450.50	0.00	6,450.50	100.00%
2774 Wells - Sod Cutter, Progator, 3500-D Groundsmaster	58,728.99	0.00	58,728.99	100.00%
2775 Deere Credit, Inc. Hybrid Mower	26,443.24	0.00	26,443.24	100.00%
Total Long-Term Liabilities	\$2,352,969.20	\$2,314,785.44	\$ 38,183.76	1.65%
Total Liabilities	\$2,636,632.44	\$2,520,283.91	\$ 116,348.53	4.62%
Equity				
3000 Fund Balance				
3010 Fund Balance - Beginning	-42,873.28	-42,873.28	0.00	0.00%
Total 3000 Fund Balance	-\$ 42,873.28	-\$ 42,873.28	\$ 0.00	0.00%
3500 Reserves				
3550 Reserve for Contingencies	405,368.10	405,368.10	0.00	0.00%
Total 3500 Reserves	\$ 405,368.10	\$ 405,368.10	\$ 0.00	0.00%
3900 Retained Earnings	-1,100,008.62	-832,320.44	-267,688.18	-32.16%
Net Income	47,095.42	67,576.27	-20,480.85	-30.31%
Total Equity	-\$ 690,418.38	-\$ 402,249.35	-\$288,169.03	-71.64%
TOTAL LIABILITIES AND EQUITY	\$1,946,214.06	\$2,118,034.56	-\$171,820.50	-8.11%

OAK HILLS PARK AUTHORITY
P&L - Current Month Vs. Prior Year Month
July 2018

	Total			
	Jul 2018	Jul 2017 (PY)	Change	% Change
Income				
4000 REVENUES				
4001 Golf Revenue				
4010 Golf Fees	163,894.30	175,022.80	-11,128.50	-6.36%
4020 I.D. Cards	3,450.00	5,980.00	-2,530.00	-42.31%
4030 Tournament Fees	17,959.00	14,336.00	3,623.00	25.27%
4050 Cart Revenue	58,829.00	55,118.00	3,711.00	6.73%
4055 GolfBoard Revenue	2,285.00	2,739.00	-454.00	-16.58%
4060 Golf Revenue - Gift Certif.	887.00	2,070.00	-1,183.00	-57.15%
4070 Gift & Rain Checks Redeemed	-4,854.00	-5,436.00	582.00	10.71%
Total 4001 Golf Revenue	\$ 242,450.30	\$ 249,829.80	-\$ 7,379.50	-2.95%
4100 Tennis Revenue	5,000.00	10,000.00	-5,000.00	-50.00%
4200 Rental Income	1,350.00	1,350.00	0.00	0.00%
4300 Investment Income	7.51	21.56	-14.05	-65.17%
4400 Misc. Income	25.00	15.00	10.00	66.67%
4600 Restaurant Income	2.00	6,000.00	-5,998.00	-99.97%
4700 Advertising Revenue	0.00	0.00	0.00	0.00%
Total 4000 REVENUES	\$ 248,834.81	\$ 267,216.36	-\$ 18,381.55	-6.88%
Total Income	\$ 248,834.81	\$ 267,216.36	-\$ 18,381.55	-6.88%
Gross Profit	\$ 248,834.81	\$ 267,216.36	-\$ 18,381.55	-6.88%
Expenses				
5000 PERSONNEL EXPENSE				
5010 Management Salary	13,188.58	13,865.21	-676.63	-4.88%
5030 Operations	27,654.23	27,037.64	616.59	2.28%
5040 Operations O/T	-4.24	389.36	-393.60	-101.09%
5050 Course Personnel	26,753.98	26,620.78	133.20	0.50%
5060 Course Personnel O/T	2.25	270.14	-267.89	-99.17%
5070 Seasonal Personnel	16,974.78	16,776.90	197.88	1.18%
5080 Seasonal Personnel O/T	5.35	81.81	-76.46	-93.46%
Total 5000 PERSONNEL EXPENSE	\$ 84,574.93	\$ 85,041.84	-\$ 466.91	-0.55%
5200 EMPLOYEE BENEFITS				
			0.00	
5210 Payroll Taxes	6,433.14	6,505.68	-72.54	-1.12%
5230 State Unemployment	2,588.57	2,727.18	-138.61	-5.08%
5250 Health Insurance	3,961.92	4,212.39	-250.47	-5.95%
5260 Workmans Compensation	1,776.21	1,494.35	281.86	18.86%
5270 Retirement Plans	689.07	655.30	33.77	5.15%
Total 5200 EMPLOYEE BENEFITS	\$ 15,448.91	\$ 15,594.90	-\$ 145.99	-0.94%
5400 ADMINISTRATIVE EXPENSES				
5420 Telephone	939.12	530.77	408.35	76.94%
5430 Professional Fees	2,500.00	2,375.00	125.00	5.26%

5436 Advertising	1,381.54	3,503.15	-2,121.61	-60.56%
5440 Office Expense	1,222.91	1,534.36	-311.45	-20.30%
5441 Bank Charges	30.65	27.50	3.15	11.45%
5442 Credit Card Fees	4,559.92	4,404.31	155.61	3.53%
5445 Postage	24.70	26.89	-2.19	-8.14%
5450 Training and Dues	380.00	0.00	380.00	100.00%
5461 Authority Secretarial Services	120.00	250.00	-130.00	-52.00%
5469 Other Outside Services	594.87	335.78	259.09	77.16%
5470 Other Administrative	718.63	479.15	239.48	49.98%
5471 Charitable Contributions		100.00	-100.00	-100.00%
5480 Utilities	3,926.63	3,696.29	230.34	6.23%
5500 Liability Insurance	4,078.76	3,941.26	137.50	3.49%
5520 Interest Expense	1,303.77	785.64	518.13	65.95%
Total 5400 ADMINISTRATIVE EXPENSES	\$ 21,781.50	\$ 21,990.10	-\$ 208.60	-0.95%
5600 SALES AND OPERATIONS				
5620 Clubhouse / Pro Shop Maintenance	4,318.44	688.84	3,629.60	526.91%
5640 Golf Pro Supplies	295.54	0.00	295.54	100.00%
Total 5600 SALES AND OPERATIONS	\$ 4,613.98	\$ 688.84	\$ 3,925.14	569.82%
5700 PARK MAINTENANCE				
5710 Water	10,796.53	8,603.43	2,193.10	25.49%
5720 Heating Fuel	0.00	433.99	-433.99	-100.00%
5730 Grounds Maintenance	736.88	278.39	458.49	164.69%
5740 Tree Maintenance	0.00	0.00	0.00	0.00%
5750 Agriculture and Chemicals				
5751 Agriculture&Chemicals-Purchased	458.00	1,853.24	-1,395.24	-75.29%
5752 Agriculture/Chemicals Utilized	10,000.00	13,360.00	-3,360.00	-25.15%
Total 5750 Agriculture and Chemicals	\$ 10,458.00	\$ 15,213.24	-\$ 4,755.24	-31.26%
5760 Irrigation Maintenance	2,776.33	1,550.20	1,226.13	79.09%
5770 Consumable Tools	432.78	0.00	432.78	100.00%
5800 Equipment Maintenance	3,521.59	2,684.33	837.26	31.19%
5820 Building Maintenance	1,640.47	2,712.44	-1,071.97	-39.52%
5860 Gasoline/Diesel Fuel	2,929.01	2,516.56	412.45	16.39%
Total 5700 PARK MAINTENANCE	\$ 33,291.59	\$ 33,992.58	-\$ 700.99	-2.06%
6000 CART EXPENSE				
6010 Cart Lease Expense	16,116.00	12,036.00	4,080.00	33.90%
6015 Board Lease Expense	1,264.71	2,529.41	-1,264.70	-50.00%
6020 Electricity	1,728.66	1,687.98	40.68	2.41%
6030 Maintenance	824.56	157.31	667.25	424.16%
6050 Cart Insurance	400.00	400.00	0.00	0.00%
6060 Misc. Cart Expense	2,000.00	0.00	2,000.00	100.00%
Total 6000 CART EXPENSE	\$ 22,333.93	\$ 16,810.70	\$ 5,523.23	32.86%
Total Expenses	\$ 182,044.84	\$ 174,118.96	\$ 7,925.88	4.55%
Net Operating Income	\$ 66,789.97	\$ 93,097.40	-\$ 26,307.43	-28.26%
Other Expenses				
8000 Depreciation/Amortization	19,694.55	17,957.30	1,737.25	9.67%
8001 Capital projects				
8100 Capital Projects - Cash	0.00	2,919.51	-2,919.51	-100.00%

Total 8001 Capital projects	\$ 0.00	\$ 2,919.51	-\$ 2,919.51	-100.00%
8002 Bond to City	0.00	4,372.16	-4,372.16	-100.00%
8004 Capital Debt to City	0.00	147.83	-147.83	-100.00%
8005 Operating Debt to City	0.00	124.33	-124.33	-100.00%
Total Other Expenses	\$ 19,694.55	\$ 25,521.13	-\$ 5,826.58	-22.83%
Net Other Income	-\$ 19,694.55	-\$ 25,521.13	\$ 5,826.58	22.83%
Net Income	\$ 47,095.42	\$ 67,576.27	-\$ 20,480.85	-30.31%